From: Clanon, Paul

Sent: 8/16/2013 1:22:40 PM

To: Cherry, Brian K (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=BKC7)

Cc:

Bcc:

Subject: Re: Calculating penalties on companies and its impact on net income

That PG&E illustration isn't remotely close to scale.

On Aug 16, 2013, at 12:42 PM, "Cherry, Brian K" < BKC7@pge.com> wrote:

> FYI

>

> From: Cooper, Shawn

> Sent: Thursday, August 15, 2013 5:34 PM

> To: Pruett, Greg S.; Bottorff, Thomas E; Cherry, Brian K; Lavinson, Melissa A.; Fitzpatrick, Tim; Bedwell, Ed

> Cc: Hertzog, Brian; Foley, Beth; Redacted

> Subject: Calculating penalties on companies and its impact on net income

>

> Team:

>

> I want to bring to your attention some great research by Brian Hertzog (see Slide 1) who found on InformationIsBeautiful.net an interesting comparison of companies over the past 7 years who have received regulatory fines and settlements, and an interesting comparison of what percentage of the fine hits against the company's net income.

>

> We asked Redacted and Redacted to take it a step further and we looked at several recent pipeline failures that caused fatalities and that of a recent coal mine disaster that claimed 29 lives and did the same comparison used by InformationIsBeautiful.net

>

> I believe it tells a compelling comparison of how out of whack the CPUC staff recommendation is; however I would appreciate your input and I was thinking about using the data while Tony meets with Bloomberg and NYT in New York next week.

>

> I would also like to share it with some of our third party stakeholders who are writing op-eds on the topic.

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> Thoughts?

>

> Shawn

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- > Shawn Cooper
- > Senior Director

> Federal Affairs

> PG&E Corporation

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<sup>&</sup>gt; PG&E is committed to protecting our customers' privacy.

<sup>&</sup>gt; To learn more, please visit <u>http://www.pge.com/about/company/privacy/customer/</u>

<sup>&</sup>gt; < Corporation Fines vs Net Income.docx >

<sup>&</sup>gt; <Utility Fines vs Net Income.pdf>

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