

OBF Status Report – August 2013

OBF Loan Pool (as	of 8/31/13)	
Status	#	\$
Requested	426	\$22,357,015
Reserved	185	\$12,536,913
Loaned	389	\$19,176,170
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(Repayments)		(\$4,367,027)
Net Loaned		\$14,809,143
Loan Pool		\$50,500,000
Subscribed (Reserved + Net Loaned)		(\$27,346,056)
Remaining		\$23,153,944

Key Stats

- 185 (\$12.5M) Loans Reserved
- \$19.2M loaned to date, \$9.9M of which was loaned in 2013
- · 23% of loaned amounts have been repaid
- No defaults
- August monthly repayments was \$420k or ~3% of outstanding balance
- Average Loan \$49k (SMB \$22k, Gov't Agency \$101k)
- Net loaned amount increased by \$1.2m from July to August Note: 3 CA State Correctional facility projects are in the pipeline for approx. \$2.5 million, but are not yet reserved.

		Reserved					
Cust. Type	#	%	43	%	Avg. \$	Orig. KWHs Or	ig. THERMS
Gov't Agency	27	15%	\$7,127,308	57%	\$263,974	11,189,316	368,057
LCIA	22	12%	\$1,108,955	9%	\$50,407	3,299,331	89,029
SMB	91	49%	\$2,111,323	17%	\$23,201	3,793,035	4,784
Not Provided	45	24%	\$2,189,328	17%	\$114,301	6,538,368	183
Total	185	100%	\$12,536,913	100%	\$67,767	24,820,049	462,052

			Loaned				
Cust. Type	#	%	\$	%	Avg. \$	Final KWHs F	inal THERMS
Gov't Agency	94	24%	\$9,470,116	49%	\$100,746	15,394,333	79,444
LCIA	62	16%	\$4,025,447	21%	\$64,927	13,365,388	53,351
SMB	182	47%	\$3,996,611	21%	\$21,959	8,680,442	37,127
Not Provided	51	13%	\$1,683,996	9%	\$48,380	5,491,646	10,965
Total	389	100%	\$19,176,170	100%	\$49,296	42,931,809	180,887

Customer Energy Solutions, Core Products EE Financing Program Overview