From: Campbell, Michael

Sent: 10/31/2013 8:03:12 AM

To: Dietz, Sidney (/O=PG&E/OU=Corporate/cn=Recipients/cn=SBD4)

Cc:

Bcc:

Subject: RE: Vehicle for sale on Cars.com: 2012 Toyota Sienna -- \$22,992

Yeah. Thanks for reality check. The lower level models don't depreciate much. The margin must really be on the options.

On Oct 31, 2013, at 7:40 AM, "Dietz, Sidney" < SBD4@pge.com > wrote:

20k would be a screaming deal. And with the market for newer ones, you'd be stuck dealing with dealers, most likely. I'd be prepared to wait if you want to pay 20k, though. Also, how about the color?

From: msc@cpuc.ca.gov [mailto:msc@cpuc.ca.gov]
Sent: Wednesday, October 30, 2013 10:02 PM

To: Dietz, Sidney

Subject: Vehicle for sale on Cars.com: 2012 Toyota Sienna -- \$22,992

msc@cpuc.ca.gov has sent you the following page from Cars.com.

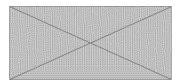
msc@cpuc.ca.gov's personal message to you:

Whaddya think? Has warranty up to 100k miles, the power seat that AO likes, and the ride of the 3rd gen (which I really liked). Also has bluetooth, so can stream internet radio from my phone without having to plug in. I like that. Thinking of trying for \$20K. Too optimistic?

## Vehicle for sale on Cars.com: 2012 Toyota Sienna -- \$22,992

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