Rasha Prince Director Regulatory Affairs



555 W. Fifth Street, GT14D6 Los Angeles, CA 90013-1011 Tel: 213.244.5141 Fax: 213.244.4957 RPrince@semprautilities.com

December 16, 2013

Advice 4579

(Southern California Gas Company U 904 G)

Advice 2557-E/2252-G

(San Diego Gas & Electric Company U 902 M)

Advice 3440-G/4330-E

(Pacific Gas and Electric Company U 39 M)

Advice 2988-E

(Southern California Edison Company U 338 E)

Public Utilities Commission of the State of California

Subject: Submission of Energy Efficiency (EE) Program Final Report of the "Data Working Group" in Compliance with Ordering Paragraph (OP) 13c of Decision (D.) 13-09-044

Southern California Gas Company (SoCalGas), on behalf of itself, San Diego Gas and Electric Company (SDG&E), Southern California Edison Company (SCE) and Pacific Gas and Electric Company (PG&E) (together the "Investor Owned Utilities", or "IOUs") hereby submit this Tier 1 Advice Letter (AL) containing the Final Report of the Data Working Group (DWG) as directed in D.13-09-044, the Decision Implementing 2013-2014 Energy Efficiency Financing Pilot Programs.

Purpose

D.13-09-044 directed the IOUs to convene the Energy Efficiency (EE) Finance Programs DWG to finalize its March 2012 draft report which identifies data collection requirements for all post-2012 EE finance programs, and associated activities and documents (e.g., customer consent forms).

This filing complies with Ordering Paragraph (OP) 13c of D.13-09-044, which requires SoCalGas to file the Final Report of the DWG in a Tier 1 AL by December 15, 2013¹ and serve

¹ December 15, 2013, falls on a Sunday. Rule 1.15 of the Commission's Rules of Practice and Procedure and Rule 1.5 of the Commission's General Order 96-B provide that if the last day does not fall on a business day, the time limit is extended to the first business day thereafter. Therefore, this AL is timely submitted.

it to the service list for the consolidated proceedings for Approval of 2013-2014 Energy Efficiency Programs and Budget. The report is included herein as Attachment B.

Background

In D.12-05-015, the Decision Providing Guidance on 2013-2014 Energy Efficiency Portfolios and 2012 Marketing, Education and Outreach, the Commission ordered the IOUs to design a new set of financing programs to be offered as pilot programs on a consistent and statewide basis. To perform this activity, the IOUs were ordered to hire an expert financing consultant to design the new financing programs for 2013-2014.

The decision also directed the IOUs to collect data on the performance of loans receiving credit enhancements (CEs) and On-Bill Financing (OBF) through current programs and build a database of California loan payment history from all sources of energy project loans.³ Furthermore, the decision required utilities to develop a database that will eventually, once confidentiality protocols are worked out, be able to provide anonymous customer data publicly.

In D.12-11-015, the Decision Approving 2013 – 2014 Energy Efficiency Programs and Budgets, the Commission indicated that in order to allow time for sufficient review and consideration, the financing pilots were deferred to a separate proceeding with authority delegated to the assigned Commissioner to finalize the design and launch of the pilots.⁴ The Commission expressed in that decision in connection with finance budget authorizations, that all entities operating programs in 2013 and 2014 participate in efforts to collect data to populate a database of financing-related information.⁵

D.13-09-044 was issued at the conclusion of the assigned Commissioner's review process, and approved seven pilot programs to be deployed in phases, according to the proposed Implementation Plan,⁶ which takes into account the potential timing for deployment of each pilot.

The decision also ordered the IOUs to finalize and submit the report by December 15, 2013 according the following process / considerations:

- The Commission finds it reasonable for the IOUs to promptly initiate a workshop, in consultation with Energy Division staff, FIs, HBC, and CAEATFA, open to the public, to prompt finalization of the Draft Report (D.13-09-044, §7.2, p. 77).
- The DWG Final Report shall address, inter alia, relevant data elements for each pilot, sources, location, anonymization, management, and access (D.13-09-044, Ordering Paragraph 13).
- The IOUs and Energy Division shall generally conform to the Commission's guidelines for the steps necessary to finalize the data protocols for EE Finance and initiate the EE Finance database as set forth in Appendix D (D.13-09-044, Ordering Paragraph 13a).
- To the extent that the Commission adopts privacy protocols or anonymization standards in Rulemaking 08-12-009 applicable to the EE Finance Database, the EE Finance DWG

⁴ D.12-11-015, Ordering Paragraph 22, p. 135.

² D.12-05-015, Ordering Paragraphs 21 and 22, p. 400. SoCalGas and the IOUs retained the consulting firm of Harcourt, Brown and Carey (HBC) to aid with the development of the finance pilots.

³ D.12-05-015, p. 125.

⁵ D.12-11-015, Ordering Paragraph 55, and p. 67.

⁶ D.13-09-044, Appendix G.

Final Report shall be consistent with those protocols and standards (D.13-09-044, Ordering Paragraph 13b).

D.13-09-044 also explained that the EE Finance database should be housed and managed by the California Hub for Energy Efficiency Financing (CHEEF), and requires individual consent by a pilot participant to release their energy usage and loan information.

Finalization of the DWG Report

In compliance with D.13-09-044, a public workshop was conducted by HBC on November 13, 2013, covering the draft report and other significant considerations regarding the collection of data to support deployment and ongoing implementation of the pilots. Meaningful input was provided by FIs and other stakeholders in attendance (both in person and by webinar) at the event.

D.13-09-044, Appendix D, also provided a schedule and guidelines for steps necessary to finalize data protocols of the DWG report. The DWG has met the schedule and generally followed these steps with the following notes:

- Aggregated data: the methods for appropriately anonymizing data for public access are pending in the CPUC's Energy Data Center proceeding and not yet available.
- Consent forms: Customers will utilize existing IOU Customer Information Standardized Request forms, or similar releases, to release project-specific EE data to the CHEEF. Financial Institutions will use their own forms or procedures to release financing-related data to the CHEEF. Finalization of forms is deferred until this matter can be addressed with the CHEEF's Master Servicer.⁷

With the completion of these milestones, the IOUs thus submit in Attachment B the final DWG report to the Commission for its consideration.

Role of CAEATFA as Finance Pilot Programs CHEEF

Concurrent with the post-decision development of the pilots for deployment, CAEATFA is undertaking activities to establish itself as the CHEEF to run the finance pilots. The CHEEF role is to structure the CEs; develop broad terms and conditions for financial products offered through the pilot programs; coordinate and track the deal flow between qualified FIs, IOUs, and customers; protect the integrity of ratepayer funds held as CEs; provide transparency; and ensure program compliance by the FIs and the IOUs.

CAEATFA will serve as the manager of the Master Servicer (MS), who will receive customer loan information for transmission to the IOUs and will receive loan payments from the IOUs for remission to the FIs. The MS will collect pilot data and store it for use by the Data Manager, who will aggregate and prepare data.

⁷ Note Appendix D instructs the IOUs to Identify matters that must be deferred for the Data Manager and/or Master Servicer in 2014.

Implementation of the DWG Report and Next Steps

The decision notes to stay on track for On-Bill Repayment (OBR) pilots roll-out, CAEATFA will need to select and obtain final approval of the Data Manager contract by February 2014. In compliance with D.13-09-044, SoCalGas will coordinate with CAEATFA and the selected Data Manager to implement the Final Report of the DWG and to integrate the finance program data provided by the IOUs for integration into the EE Finance Database.

In a parallel effort, the IOUs are continuing to consult with the Commission's Energy Division and FIs in order to provide required customer payment history data according to the provisions of D.13-09-044, Ordering Paragraph 12.b. A portion of this data has been submitted to the Commission. The remaining data will be provided by January 31, 2014 consistent with information privacy protocols that may be adopted in R.08-12-009.

Protests

Anyone may protest this Advice Letter to the Commission. The protest must state the grounds upon which it is based, including such items as financial and service impact, and should be submitted expeditiously. The protest must be made in writing and received within 20 days of the date of this Advice Letter, which is January 5, 2014. There is no restriction on who may file a protest. The address for mailing or delivering a protest to the Commission is:

CPUC Energy Division Attn: Tariff Unit 505 Van Ness Avenue San Francisco, CA 94102

Copies of the protest should also be sent via e-mail to the attention of Energy Division Tariff Unit (EDTariffUnit@cpuc.ca.gov). A copy of the protest should also be sent via both e-mail and facsimile to the address shown below on the same date it is mailed or delivered to the Commission.

For SCG:

Attn: Sid Newsom Tariff Manager - GT14D6 555 West Fifth Street Los Angeles, CA 90013-1011 Facsimile No. (213) 244-4957

E-mail: snewsom@SempraUtilities.com

For SDG&E:

Attn: Megan Caulson Regulatory Tariff Manager 8330 Century Park Court, Room 32C San Diego, CA 92123-1548 Facsimile No. (858) 654-1879

E-mail: MCaulson@semprautilities.com

For SCE:

Megan Scott-Kakures Vice President, Regulatory Operations Southern California Edison Company 8631 Rush Street Rosemead, California 91770 Facsimile: (626) 302-4829

E-mail: AdviceTariffManager@sce.com

Leslie E. Starck
Senior Vice President, Regulatory Policy & Affairs c/o Karyn Gansecki
Southern California Edison Company
601 Van Ness Avenue, Suite 2030
San Francisco, California 94102
Facsimile: (415) 929-5544

E-mail: Karyn.Gansecki@sce.com

For PG&E:

Brian K. Cherry
Vice President, Regulatory Relations
Pacific Gas and Electric Company
77 Beale Street, Mail Code B10C
P.O. Box 770000
San Francisco, California 94177
Facsimile: (415) 973-7226

Facsimile: (415) 973-7226 E-mail: PGETariffs@pge.com

Effective Date

The IOUs believe that this filing is subject to Energy Division disposition and, pursuant to D.13-09-044, is classified as Tier 1 (effective pending disposition). The IOUs respectfully request that this Advice Letter be approved December 16, 2013, the date filed.

Notice

A copy of this advice letter is being sent to all parties listed on Attachment A, which includes the interested parties in A.12-07-003, et al.

Rasha Prince
Director, Regulatory Accounts

Attachments

CALIFORNIA PUBLIC UTILITIES COMMISSION

ADVICE LETTER FILING SUMMARY ENERGY UTILITY

MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)					
Company name/CPUC Utility No. SOU	THERN CALIFO	RNIA GAS COMPANY (U 904G)			
Utility type:	Contact Person: Sid Newsom				
☐ ELC	Phone #: (213) 2 <u>44</u>	-2846			
PLC HEAT WATER	E-mail: SNewsom@semprautilities.com				
EXPLANATION OF UTILITY TY	/PE	(Date Filed/ Received Stamp by CPUC)			
ELC = Electric $GAS = Gas$ $PLC = Pipeline$ $HEAT = Heat$ W	VATER = Water				
Advice Letter (AL) #: 4579, et al.					
Subject of AL: <u>EE Program Final Rep</u> D.13-09-044	oort of the Data Wor	cking Group in Compliance with OP 13c of			
Keywords (choose from CPUC listing):	Balancing Accoun	t			
AL filing type: Monthly Quarterl	y ☐ Annual ⊠ On	e-Time Other			
If AL filed in compliance with a Commi	ission order, indicat	e relevant Decision/Resolution#:			
D.13-09-044					
Does AL replace a withdrawn or rejected	ed AL? If so, identif	fy the prior AL No			
Summarize differences between the AI	and the prior with	drawn or rejected AL ¹ : N/A			
Does AL request confidential treatmen	t? If so, provide exp	lanation: No			
Resolution Required? Yes No		Tier Designation: ⊠1 □2 □3			
Requested effective date: 12/16/13		No. of tariff sheets: 0			
Estimated system annual revenue effective and a system an					
Estimated system average rate effect (
When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).					
Tariff schedules affected: None					
Service affected and changes proposed ¹ See Advice Letter					
Pending advice letters that revise the same tariff sheets: None					
Protests and all other correspondence this filing, unless otherwise authorize		are due no later than 20 days after the date of			
CPUC, Energy Division Southern California Gas Company					
Attention: Tariff Unit	Attention: Sid Newsom				
505 Van Ness Ave.,		555 West 5th Street, GT14D6			
San Francisco, CA 94102	Los Angeles, CA 90013-1011				
EDTariffUnit@cpuc.ca.gov	AMM	SNewsom@semprautilities.com ariffs@socalgas.com			

¹ Discuss in AL if more space is needed.

ATTACHMENT A

Advice No. 4579, et al.

(See Attached Service Lists)

Alcantar & Kahl Kari Harteloo klc@a-klaw.com Alcantar & Kahl, LLP Mike Cade

Beta Consulting John Burkholder

burkee@cts.com

wmc@a-klaw.com

CPUC Pearlie Sabino pzs@cpuc.ca.gov

California Energy Market Lulu Weinzimer luluw@newsdata.com

City of Burbank Lincoln Bleveans lbleveans@burbankca.gov

City of Los Angeles City Attorney 200 North Main Street, 800 Los Angeles, CA 90012

City of Vernon Dan Bergmann dan@igservice.com

Crossborder Energy Tom Beach tomb@crossborderenergy.com

Douglass & Liddell Donald C. Liddell

liddell@energyattorney.com

Dynegy Mark Mickelson Mark.Mickelson@dynegy.com Alcantar & Kahl Seema Srinivasan sls@a-klaw.com

George Morrow gmorrow@ci.azusa.ca.us

Azusa Light & Water

CPUC

Consumer Affairs Branch 505 Van Ness Ave., #2003 San Francisco, CA 94102

CPUC - DRA R. Mark Pocta rmp@cpuc.ca.gov

Calpine Corp Avis Clark

aclark@calpine.com

City of Colton Thomas K. Clarke 650 N. La Cadena Drive Colton, CA 92324

City of Pasadena - Water and Power Dept.

G Bawa

GBawa@cityofpasadena.net

Commerce Energy Catherine Sullivan csullivan@commerceenergy.com

DGS Henry Nanjo

Henry.Nanjo@dgs.ca.gov

Douglass & Liddell Dan Douglass

douglass@energyattorney.com

Energy Division Tariff Unit EDTariffUnit@cpuc.ca.gov

Alcantar & Kahl LLP Annie Stange sas@a-klaw.com

Barkovich & Yap Catherine E. Yap

cathy@barkovichandyap.com

CPUC

Energy Rate Design & Econ. 505 Van Ness Ave., Rm. 4002 San Francisco, CA 94102

California Energy Commission

Robert Kennedy

rkennedy@energy.state.ca.us

City of Banning Paul Toor P. O. Box 998 Banning, CA 92220

City of Long Beach Gas & Oil

Dennis Burke

Dennis.Burke@LongBeach.gov

City of Riverside Joanne Snowden

jsnowden@riversideca.gov

Commerce Energy Blake Lazusso

blasuzzo@commerceenergy.com

Davis, Wright, Tremaine

Judy Pau

judypau@dwt.com

Downey, Brand, Seymour & Rohwer

Dan Carroll

dcarroll@downeybrand.com

Gas Transmission Northwest

Corporation Bevin Hong

Bevin_Hong@transcanada.com

General Services Administration Facilities Management (9PM-FT)

450 Golden Gate Ave.

San Francisco, CA 94102-3611

Hanna & Morton

Norman A. Pedersen, Esq. npedersen@hanmor.com

JBS Energy Jeff Nahigian jeff@jbsenergy.com

LADWP Nevenka Ubavich

nevenka.ubavich@ladwp.com

Manatt, Phelps & Phillips, LLP

David Huard dhuard@manatt.com

National Utility Service, Inc.

Jim Boyle

One Maynard Drive, P. O. Box 712 Park Ridge, NJ 07656-0712

PG&E Tariffs

Pacific Gas and Electric PGETariffs@pge.com

Safeway, Inc Cathy Ikeuchi

cathy.ikeuchi@safeway.com

Southern California Edison Co.

Karyn Gansecki

karyn.gansecki@sce.com

Southern California Edison Company

Michael Alexander

Michael.Alexander@sce.com

The Mehle Law Firm PLLC

Colette B. Mehle

cmehle@mehlelaw.com

Genon Energy, Inc. Greg Bockholt

Greg.Bockholt@Genon.com

Iberdrola Renewables Energy Services

Julie Morris

Julie.Morris@iberdrolaren.com

Kern River Gas Transmission Company

Janie Nielsen

Janie.Nielsen@KernRiverGas.com

MRW & Associates Robert Weisenmiller mrw@mrwassoc.com

March Joint Powers Authority

Cindy Lockwood

lockwood@marchjpa.com

Navigant Consulting, Inc.

Ray Welch

ray.welch@navigantconsulting.com

Praxair Inc Rick Noger

rick noger@praxair.com

Sierra Pacific Company Christopher A. Hilen chilen@sppc.com

Southern California Edison Co.

Kevin Cini

Kevin.Cini@SCE.com

Southwest Gas Corp.

John Hester

John.Hester@swgas.com

Western Manufactured Housing

Communities Assoc.

Sheila Day sheila@wma.org Goodin, MacBride, Squeri, Ritchie &

Day, LLP

James D. Squeri jsqueri@gmssr.com

Imperial Irrigation District

K. S. Noller P. O. Box 937 Imperial, CA 92251

LADWP

Robert Pettinato

Robert.Pettinato@ladwp.com

Manatt Phelps Phillips

Randy Keen

rkeen@manatt.com

McKenna Long & Aldridge, LLP

John Leslie

jleslie@Mckennalong.com

Nexant, Inc.
Carl Huppert

chuppert@nexant.com

RCS, Inc

Don Schoenbeck dws@r-c-s-inc.com

Southern California Edison Co.

John Quinlan

john.quinlan@sce.com

Southern California Edison Co.

Colin E. Cushnie

Colin.Cushnie@SCE.com

TURN

Marcel Hawiger marcel@turn.org BUILDING PERFORMANCE INSTITUTE. ELLA BAKER CENTER FOR HUMAN BRIGHTLINE DEFENSE PROJECT INC. RIGHTS EDDIE H. AHN SHANDRA (TIGER) ADOLF NWAMAKA AGBO eddie@brightlinedefense.org tadolf@bpi.org nwamaka@ellabakercenter.org CAL, BLDG, PERFORMANCE NATIONAL ASIAN AMERICAN FIVE STAR BANK CONTRACTORS ASSN COALITION JAMES BECKWITH CONRAD ASPER **FAITH BAUTISTA** 6810 FIVE STAR BLVD., STE 100 Conrad@TheCBPCA.org Faith.MabuhavAlliance@gmail.com ROCKLIN, CA 95677 **CPUC - ENERGY DIVISION** CITY OF BERKELEY CALIF PUBLIC UTILITIES COMMISSION **DANIEL BUCH** TIMOTHY BURROUGHS Simon Baker Daniel.Buch@cpuc.ca.gov tburroughs@cityofberkeley.info seb@cpuc.ca.gov CALIF PUBLIC UTILITIES COMMISSION BLACK ECONOMIC COUNCIL COUNTY OF LOS ANGELES HOWARD CHOY Jeremy Battis LEN CANTY jbe@cpuc.ca.gov lencanty@blackeconomiccouncil.org hchoy@isd.co.la.ca.us **CPUC** CALIFORNIA CENTER FOR CALIF PUBLIC UTILITIES COMMISSION SUSTAINABLE ENERGY MICHAEL COLVIN Moises Chavez SACHU CONSTANTINE michael.colvin@cpuc.ca.gov mcv@cpuc.ca.gov sachu.constantine@energycenter.org CALIF PUBLIC UTILITIES COMMISSION **GREEN FOR ALL** CALIF PUBLIC UTILITIES COMMISSION Jeanne Clinton KATHERINE DANIEL Melanie Darling cln@cpuc.ca.gov kat@greenforall.org md2@cpuc.ca.gov CALIF PUBLIC UTILITIES COMMISSION NATURAL RESOURCES DEFENSE CITY OF OAKLAND COUNCIL Tim G. Drew GARRETT FITZGERALD **LARA ETTENSON** zap@cpuc.ca.gov gfitzgerald@oaklandnet.com lettenson@nrdc.org ATKINSON, ANDELSON, LOYA, RUUD CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION & ROMO Cathleen A. Fogel Julie A. Fitch ROBERT FRIED jf2@cpuc.ca.gov cf1@cpuc.ca.gov rfried@aalrr.com CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION PACIFIC GAS & ELECTRIC COMPANY Hazlyn Fortune Tory Francisco MARY GANDESBERY hcf@cpuc.ca.gov tnf@cpuc.ca.gov mary.gandesbery@pge.com CAL. ENERGY EFFICIENCY INDUSTRY **WOMEN'S ENERGY MATTERS** SOUTHERN CALIFORNIA EDISON COLINCIL COMPANY BARBARA GEORGE MARGIE GARDNER MONICA GHATTAS wem@igc.org policy@efficiencycouncil.org monica.ghattas@sce.com NAT'L. ASSN. OF ENERGY SVC CAEATFA THE UTILITY REFORM NETWORK COMPANIES SAUL ACOSTA GOMEZ HAYLEY GOODSON DONALD GILLIGAN Saul.Gomez@Treasurer.ca.gov hayley@turn.org dgilligan@naesco.org

CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION Monisha Gangopadhyay Alice Glasner Paula Gruendling mgb@cpuc.ca.gov ag6@cpuc.ca.gov pg1@cpuc.ca.gov **CALIFORNIA ENERGY COMMISSION PULSE ENERGY** SAN DIEGO UNIFIED PORT DISTRICT JANE HEINZ, J.D. BRUCE HERZER CODY HOOVEN Jane.Heinz@energy.ca.gov bruce.herzer@PulseEnergy.com chooven@portofsandiego.org CALIF PUBLIC UTILITIES COMMISSION CALIFORNIA HOUSING PARTNERSHIP **KEYES FOX & WEIDMAN LLP** CORP. Katherine Hardy JASON B. KEYES MEGAN KIRKEBY keh@cpuc.ca.gov jkeyes@kfwlaw.com MKirkeby@chpc.net **ADAMS BROADWELL JOSEPH &** FIRSTFUEL SOFTWARE, INC. CALIF PUBLIC UTILITIES COMMISSION CARDOZO SAMUEL P. KRASNOW Bruce Kaneshiro ELIZABETH KLEBANER skrasnow@firstfuel.com bsk@cpuc.ca.gov eklebaner@adamsbroadwell.com CALIF PUBLIC UTILITIES COMMISSION ABAG POWER DOUGLASS & LIDDELL Jonathan P. Knapp JERRY LAHR DONALD C. LIDDELL jp8@cpuc.ca.gov JerryL@abaq.ca.gov liddell@energyattorney.com CALIF PUBLIC UTILITIES COMMISSION JODY LONDON CONSULTING **GLOBAL GREEN USA** JODY S. LONDON MARY LUEVANO Peter Lai jody_london_consulting@earthlink.net mluevano@globalgreen.org ppl@cpuc.ca.gov CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION CALIF PUBLIC UTILITIES COMMISSION Jean A. Lamming Xian Cindy Li Aaron Lu jl2@cpuc.ca.gov xl2@cpuc.ca.gov al8@cpuc.ca.gov **CALIFORNIA PUBLIC UTILITIES HEATING AIR-CONDITIONING & BUILD IT GREEN** COMMISSION REFRIGERATION **BRUCE MAST JACLYN MARKS** JONATHAN MELCHI bruce@builditgreen.org jaclyn.marks@cpuc.ca.gov imelchi@hardinet.org CALIF. CLIMATE AND AGRICULTURE CITY OF CHULA VISTA - CITY ATTY'S. SARA STECK MYERS NETWORK OFF ssmyers@att.net BART C. MIESFELD JEANNE MERRILL ieannemerrill@gmail.com bmiesfeld@chulavistaca.gov WILSON SONSINI GOODRICH & **OPOWER** CPUC - DRA ROSATI PC **MATTHEW O'KEEFE** DAVID B. PECK SHERIDAN J. PAUKER, ESQ. california@opower.com dbp@cpuc.ca.gov SPauker@wsgr.com CONSUMER ELECTRONICS CALIF PUBLIC UTILITIES COMMISSION **ENVIRONMENTAL HEALTH COALITION ASSOCIATION** Lisa Paulo KAYLA RACE MICHAEL PETRICONE lp1@cpuc.ca.gov Kaylar@environmentalhealth.org MPetricone@ce.org

CRHMFA HOMEBUYERS FUND

ANTHONY RAHILL ARahill@rcrcnet.org SIERRA BUSINESS COUNCIL

JENNIFER ROSSER JRosser@SBcouncil.org COMMISSION OF MENDOCINO

COUNTY

CRAIG SCHLATTER SchlattC@cdchousing.org

SYNERGY COMPANIES

STEVEN R. SHALLENBERGER steve@synergycompanies.org

CITY AND COUNTY OF SAN

FRANCISCO JEANNE M. SOLE jeanne.sole@sfgov.org MANATT PHELPS & PHILLIPS, LLP

JACK STODDARD JStoddard@manatt.com

CALIF PUBLIC UTILITIES COMMISSION

Brian Stevens brc@cpuc.ca.gov CALIF PUBLIC UTILITIES COMMISSION

Nils Strindberg ns2@cpuc.ca.gov CAEATFA SARAH TAHERI

Sarah.Taheri@Treasurer.ca.gov

THE GREENLINING INSTITUTE

VIEN TROUNG

vient@greenlining.org

CALIF PUBLIC UTILITIES COMMISSION MARIN ENERGY AUTHORITY

Jeorge S. Tagnipes jst@cpuc.ca.gov

JEREMY WAEN

JWaen@MarinEnergy.com

CALIF PUBLIC UTILITIES COMMISSION

Karen Camille Watts-Zagha

kwz@cpuc.ca.gov

CALIF PUBLIC UTILITIES COMMISSION

Katie Wu

kw1@cpuc.ca.gov

SAN DIEGO GAS & ELECTRIC/SOCALGAS JOY C. YAMAGATA

JYamagata@SempraUtilities.com

LAT. BUS. CHAMBER OF GREATER

L.A.

info@lbcgla.com

ATTACHMENT B

Advice No. 4579, et al.

Final Data Working Group Report

California Energy Efficiency Finance

Data Working Group Final Report

December 16, 2013

Acknowledgements

We thank the following individuals and their organizations for their participation and assistance to the final Data Working Group Report:

- ffi Frank Spasaro, Southern California Gas Company (SCG)
- ffi Albertina Chu, Southern California Gas Company (SCG)
- ffi Jeff Barnes, San Diego Gas & Electric Company (SDG&E), Team Chairperson
- ffi Gregg Lawless, San Diego Gas & Electric Company (SDG&E)
- ffi Al Gaspari, Pacific Gas and Electric Company (PG&E)
- ffi John Ku, Pacific Gas and Electric Company (PG&E)
- ffi Alyssa Cherry, Southern California Electric Company (SCE)
- ffi Elia Deanda, Southern California Edison Company (SCE)
- ffi Monica Ghattas, Southern California Edison Company (SCE)
- ffi Eric Lee, Southern California Edison Company (SCE)
- ffi Priscilla Ortiz, Southern California Edison Company (SCE)
- ffi Deana Carrillo, California Alternative Energy and Advanced Transportation Financing Authority (CAEATFA)
- ffi Robert Hedrick, State Treasurer's Office (STO)
- ffi Matthew Brown, Harcourt Brown & Carey (HBC)
- ffi Mark Zimring, Tule Partners
- ffi David Nemtzow, Nemtzow & Associates
- ffi Aaron Berg, Blue Tree Strategies
- ffi David Carey, Harcourt Brown & Carey (HBC), Lead Consultant

For further information contact: Jeff Barnes, SDG&E, at JBarnes@semprautilities.com.

Additional information about *California EE Finance activities* is at: www.caleefinance.com.

Data Working Group – *Final Report*

Table of Contents

Section 1. Executive Summary
Section 2. Background
Section 3. The Purpose
Section 4. Data Manager6
Section 5. Data Users and Uses
Section 5a. Financial Institutions7
Section 5b. Government Users7
Section 5c. Program Managers8
Section 5d. Product & Service Providers9
Section 5e. Property Asset Manager and/or Energy Customer10
Section 6. Data Sources and Collection10
Section 7. Proposed Data Access and Use By CHEEF11
Section 8. Data "Anonymization"
Section 9. Collaboration - Integrating Data from California Program and National Data Initiatives $^{\perp \! \! \! \perp}$ 11
Appendix

Data Working Group - Final Report

Section 1. Executive Summary

The Data Working Group, convened by Southern California Gas Company at the request of the California Public Utilities Commission (CPUC), produced the following report (Report) to address issues and opportunities related to data collection and dissemination for the data required for the energy efficiency (EE) financing pilot programs authorized under CPUC Decision (D.) 13-09-044.¹

The Report describes potential users of data and their likely uses, as well as questions potential users may seek to answer about the impact of financing on the uptake of energy efficiency. Based on the identified users and uses, individual data elements were selected to capture information about the customers, properties, projects and financing as well as energy and payment performance for both residential and non-residential properties, subject to appropriate protections for customer privacy and commercially sensitive data.

In addition, the Report describes the role of the California Hub for Energy Efficiency Financing (CHEEF) and methodologies for collecting and managing data that may be made available to the CHEEF and Financial Institutions (FIs), consistent with customer privacy and data confidentiality requirements. The report addresses customer privacy issues through the use of express, prior written authorizations by each customer for collection and access to customer specific data, and the need to determine appropriate anonymization techniques to allow sharing and analysis of anonymized data subject to additional confidentiality protections for proprietary or commercially sensitive data.

The Report also describes the opportunity to collaborate with national and California-based data initiatives and proposes that, due to the "in-development" status of these initiatives, additional collaboration take place, including coordination of selected EE finance data elements to match existing datasets, to the extent possible.

A draft version of this Report² served as the basis for the Data Public Workshop held on November 13, 2013, which gave participants an opportunity to provide comments and propose enhancements. The input received from the Workshop is reflected in this final Report.

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¹ Decision 13-09-044, "Decision Implementing 2013-2014 Energy Efficiency Financing Pilot Programs", September 19, 2013, available at www.caleefinance.com/cpuc-formally-issues-and-posts-final-decision/.

² Draft available at http://www.caleefinance.com/draft-data-working-group-report-available/.

Section 2. Background

The CPUC directed Southern California Gas Company to use its "expert financing" consultant, Harcourt Brown & Carey, to convene a data Working Group (WG) to address issues with data collection and dissemination related to the Statewide EE finance programs (including the Pilots approved in D.13-09-044, On-Bill Financing, American Recovery and Reinvestment Act continuation programs, and Regional Energy Network programs). The WG was established in late 2012 and tasked accordingly. This Report describes the recommendations of the WG for the development of an energy finance database consisting of data generated by the pilots approved in D.13-09-044 and other similar utility-sponsored, CPUC-approved energy efficiency finance programs.

Section 3. The Purpose

As noted in D. 13-09-044, the CPUC cited the following three examples of the importance of data to the EE financing initiative:

- 1. "Data collection, subject to relevant privacy considerations, is essential to be able to test the value of various features of the authorized financing pilots. The data should be collected in a careful and comprehensive manner to ensure the relevant data are collected at the least cost."³
- 2. Appropriate individual consent will be obtained from pilot program participants "for release of their own energy usage information and loan information as part of the EE Finance data collection and sharing protocols."
- 3. The Investor-Owned Utilities (IOUs), in collaboration with the WG, are looking to "develop a larger-scale database or databases of financing related data and information that could be shared publicly and that consists of the following minimum types of information: customer type, host site characteristics, utility payment history, borrower credit scores and energy project repayment history, energy project performance data, and billing impacts pre- and post-installation utility bills." ⁵

³D 13-09-044, page 73

⁴D. 13-09-044, page 73

⁵D. 13-09-044, page 74

The table below lists the individual finance Pilot programs being implemented under CPUC approval for 2013-2015 that are subject to the data requirements noted in this Report:

Pilot Name	Funding Source	Financial Product
Energy Finance Line Item Charge (EFLIC)	Stage 1: American Reinvestment and Recovery Act (ARRA) funded reserve; Stage 2: Private capital	Single family Loans
Master-Metered Multifamily Finance Program	Stage 1: Community Development Financial Institution (CDFI) capital, ARRA funded reserve; Stage 2: CDFI capital, Ratepayer funded reserve	Multifamily Loans
Non-On-Bill Repayment (OBR) Small Business Lease	Private capital, ratepayer funded reserve	Leases
OBR Non-Residential (typically Medium/Large) Business without Credit Enhancement (CE)	Private capital	Loans and Service Agreements
OBR Small Business Lease	Private capital, ratepayer funded reserve	Leases
OBR Small Business with Credit Enhancement	Private capital, ratepayer funded reserve	Loans
Single Family Loan Program	Private capital and ratepayer funded reserve	Single family loans

The following energy finance programs are currently operating in California, some of which rely on taxpayer or ratepayer ⁶ support. All programs, including those not supported with taxpayer or ratepayer funding, will be encouraged to submit data to the Data Manager.

Program Name	Funding Source	Financial Product
California Alternative Energy and Advanced Transportation Financing Authority (CAEATFA)	Assembly Bill x1 14	Single family loans
California Pollution Control Financing Authority (CPCFA)	California Treasury, funded by Federal grant money	Small business loans
CRHMFA Homebuyers Fund (CHF)	IOU, ARRA Continuation Funding	Single family loans
emPower SBC (Santa Barbara County)	ARRA, Ratepayer funds	Residential loans
Energy Conservation Assistance Act (ECAA)	California State taxpayer	Public facilities loans
Los Angeles County Property Assessed Clean Energy (PACE)(operating under Southern California Regional Energy Network and City of Los Angeles)	Private Investors	Tax Assessments
Marin Energy Authority (MEA)	Private capital and ratepayer funds	Single family, multifamily and small business loans
On-Bill Financing (OBF)	Ratepayer funds	Non-residential loans

Page 5

 $^{^6}$ The WG recommends that data from other existing finance programs (e.g., On-Bill Finance, American Reinvestment and Recovery Act continuation programs, Regional Energy Networks, etc.) be considered for inclusion in the database after transitional issues are resolved with obtaining complete datasets for contracts prior to the issuance of this report and the start of formal data collection. In addition, customer data privacy and proprietary data issues need to be resolved for this additional data because necessary data releases have not been obtained from customers and other entities participating in these other finance programs. If the transitional and customer data privacy issues cannot be resolved, then the data from existing finance programs will be provided by the IOUs in an alternative format.

Program Name	Funding Source	Financial Product
PACE Programs (various)	Governments or investors	Tax Assessments
Regional Energy Network (REN) Loan Programs	ARRA funds	Single family loans
Sacramento Municipal Utility District (SMUD) Loan Program	Ratepayer funds	Single family loans
Southern California Regional Energy Network (SoCalREN) Lease Financing	Private Investors	Leases

Section 4. Data Manager

The Data Manager will be a subcontractor to the CHEEF, which may be a subcontractor of the respective utilities and participating Fls, for purposes of collecting different types of data and sharing that data, with the utilities and Fls. The CHEEF/Master Servicer/Data Manager will be responsible for performing the following functions:

- ffi Providing the required data elements and format to program participants
- ffi Collecting and storing data pursuant to IOU and FI data security requirements as required
- ffi Providing a quality control process to ensure that the data collected is complete and accurate
- ffi Ensuring that there is a process in place to evaluate data collection requirements versus market needs and participant cost hurdles
- ffi Providing appropriate levels of access to users
- ffi Providing tools to analyze the data
- ffi Establishing a secure web portal that will facilitate data collection efforts
- ffi Compliance with IOU and Financial Institutions, third-party security requirements and regulations
- ffi Providing online access and monthly reporting to CAEATFA, the Master Servicer and IOUs
- ffi Other functions necessary to a useful database

Section 5. Data Users and Uses

There are five primary user types (Financial Institutions, Government, Program Managers, Product and Service Providers, and Property Asset Managers and/or Energy Customers) that have been identified, each with its own respective use(s) for data generated by these pilot programs that will be collected in this database and coordinated efforts.

Section 5a. Financial Institutions

The types of organizations that would invest in financial products originated under the pilot programs include:

- ffi Capital Investors (including Institutional Investors)
- ffi Financial instrument originators and Servicers
- ffi Depositories (Banks and Credit Unions)
- ffi Foundation Program-related investment (PRI) managers and other "mission" related investors
- ffi Rating Agencies (Standard & Poor's, Moody's, Fitch)
- ffi Data Providers (Bloomberg)
- ffi IOUs (when providing capital or credit enhancement funding)
- ffi Lease and financing companies

Financial Institution Data Uses

The following are typical questions that would be asked by the Financial Institutions' class of users to better understand the relationship between the performance of financial instruments and energy savings. Investors want data that can help them understand and manage credit and energy performance risks. Providing data for the analysis of how these two categories interact with OBR might allow investors to take additional credit risk if it were offset by better energy performance.

- ffl Does energy efficiency financing perform differently than other investments and what is the cause?
- ffl Is there a correlation between property type and performance?
- ffl Is there a correlation between loan performance and certain installed measures or combinations of measures?
- ffl Do certain contractors achieve better energy savings performance than their peers?
- ffl Do greater savings correlate to better loan performance?
- ffl Do certain energy efficiency measures generate more predictable levels of savings?
- ffl Is the level of expected energy savings used by the Investor to establish the eligible loan amount?

Section 5b. Government Users

This group of organizations covers decision-makers that authorize the use of sponsorship funding from ratepayers and/or taxpayers. This group also includes the array of program

evaluators and regulatory agencies that serve them, along with stakeholder advocates that provide input in the policy making process. Governmental Policy Makers access data from energy efficiency financing programs in accordance with their respective regulatory programs and in compliance with customer privacy and proprietary data protection requirements, such as the Public Utilities Code, Public Resources Code and California Information Practices Act. Government users include:

- ffi California Public Utilities Commission
- ffi Legislatures
- ffi Federal & State Agencies
- ffi Environmental and Social Equity Advocates
- ffi Division of Ratepayer Advocates (consumer protection)
- ffi Evaluation, Measurement and Verification (contractors)

Government Data Uses:

The following are typical questions asked by government officials to better understand the cost, benefit and effectiveness of incentives to various parties.

- ffl Do EE financing pilots increase consumer adoption of targeted EE improvements?
- ffl What is the profile of applicants who are either rejected from the loans or decide not to move forward with the loan process?
- ffl What program features (e.g., expanded customer access to capital, lower interest rates, loan term lengths, resolution of split incentives or long paybacks) are critical factors in driving increased EE adoption?
- ffl What is the incremental cost per unit of energy efficiency gained?
- ffl What program features have the most value to, or impact on, investors?
- ffl What financial product concessions do pilots acquire through credit enhancement provision or OBR access?
- ffl Are new Investors entering the market for energy efficiency financing or are new financial products being provided because of the pilots?
- ffl If new investors are entering the market, is this evidence of market transformation and if so can credit enhancements be withdrawn without reducing participation?
- ffl Is financing repayment performance of the OBR portfolio correlated with energy performance or predictability of energy performance?

Section 5c. Program Managers

Managers that operate energy efficiency programs and/or fund budgets and key program design features in order to maximize program effectiveness for the benefit of their customers or clients. These entities include:

- ffi Local, state and federal governments
- ffi RENs

- ffi IOUs and Public Utilities
- ffi Evaluation, Measurement and Verification contractors

Program Manager Data Uses:

The following are typical questions asked by program managers to help them understand the operational aspects of financing energy efficiency.

- ffl What are the life cycle costs of OBR loans and programs?
- ffl How can we reduce the administrative costs for OBR?
- ffl How can we drive more customer demand?
- ffl How do OBR and credit enhancement mechanisms interact with existing programs?
- ffl How can we help contractors drive more demand?
- ffl How do we work with contractors to drive more customer demand?
- ffl Who is the target customer that finds Service Provider and Investor value propositions strong and compelling?
- ffl Can financial incentives (e.g., rebates or incentives) and other program offerings (e.g. technical assistance) be withdrawn or reduced and replaced with financing while customer adoption of EE is driven to policy-relevant levels?
- ffl What "leverage" does financing achieve and what savings should it appropriately be given credit for relative to other program offerings?
- ffl Does financing promote more comprehensive retrofits than projects that don't use financing?

Section 5d. Product & Service Providers

Service providers and the corresponding supply chain associated with selling and installing EE packages and include:

- ffi Energy Efficiency Program Facilitators
- ffi Engineering Firms
- ffi Contractors (General Contractors, Home Performance and Trades)
- ffi Energy Service Companies (ESCOs)
- ffi Manufacturers and Distributors
- ffi Third Party Demand Side Management Providers

Product & Service Providers Data Uses:

The following are typical questions asked by product and service providers to better understand the market size and commercial opportunity for energy efficiency financing services.

- ffl Do contractors feel comfortable explaining different financing products to their customers? If not, what would help?
- ffl What aspects of the financing product make it easier to close deals (i.e. Instant approval, low FICO, etc.)?
- ffl How can I find more customers for my product or service?

- ffl How can I make it as convenient as possible for them to buy my product or service?
- ffl How can I help them understand the opportunities for their building/asset?
- ffl What financing options are a good fit for my product or service?
- ffl What do I need to do in order to help my customer qualify for financing and utility rebates and/or incentives?

Section 5e. Property Asset Manager and/or Energy Customer

The following organization types are primary beneficiaries of energy efficiency financing projects include:

- ffi Building Owners
- ffi Building Managers
- ffi Building Occupants
- ffi Real estate portfolio managers
- ffi Property Performance Rating Systems & Appraisers

Property Asset Manager and/or Energy Customer Data Uses:

Data uses here cover:

- ffl Why should I pursue energy efficiency and what are the benefits?
- ffl What are the time, effort and costs resources associated with pursuing energy efficiency?
- ffl What return on investment can I expect?
- ffl What if the project does not achieve the expected savings?
- ffl What should I expect for financing term, interest rate, off balance sheet, etc.?

Section 6. Data Sources and Collection

A major element of this initiative is to identify sources of the data and establish a method for collecting the data. The WG proposes a method for transferring energy efficiency financing data for purposes of program implementation, evaluation and policymaking. The IOUs would provide individual billing cycle/history and energy consumption data to the Master Servicer and continue to provide consumption data throughout the term of the financing. The FIs would provide the individual borrower, property, project and financial instrument data to the Master Servicer. The FIs would continue to provide servicing data throughout the term of the financing.

The FIs would be able to utilize billing history and energy consumption data to underwrite the loan.

If the project qualifies for a utility rebate and/or incentive, project-related data, such as data regarding the property, the proposed EE project, estimated project savings, installation data and other data about the project collected and compiled by the utility in processing the project

may be provided to the database, consistent with customer confidentiality and the confidentiality of any utility proprietary data.

All datasets and transfers will be subject to appropriate customer notification and authorization and other confidentiality agreements and security procedures implemented by each entity collecting and providing access to the data. Data will be transferred in a format acceptable to the IOUs, FIs and the Master Servicer. The transferred data will be subject to security protections and other appropriate protocols and agreements to protect privacy and commercially sensitive information.

Section 7. Proposed Data Access and Use By CHEEF

In CPUC-approved EE finance programs, as appropriate to the particular design of the programs, utility customer-specific data will be collected and used subject to prior, express written authorization of the customer, allowing the release of the customer's financial, installation, energy consumption, and billing history data to the CHEEF and the Master Servicer, solely for purposes related to the particular EE finance programs. Anonymized and/or aggregated data may be released to the public, subject to reasonable security procedures and protection against unauthorized collection, use or disclosure of customer-specific or proprietary data.

Section 8. Data "Anonymization"

Customers will utilize existing IOU Customer Information Standardized Request (CISR) forms, or similar releases, to release project-specific EE data to the CHEEF. Fls will use their own forms or procedures to release financing-related data to the CHEEF. Because the methods for appropriately anonymizing and/or aggregating data for public access have not yet been determined and are pending in the CPUC's Energy Data Center proceeding, the methodology to be used for protecting the privacy and confidentiality of customer data will be subject to the outcome of the proceeding and other applicable laws and requirements.

Section 9. Collaboration - Integrating Data from California Program and National Data Initiatives

There are numerous energy data initiatives including U.S. Department of Energy (DOE), U.S. Environmental Protection Agency (EPA), Energy Star Portfolio Manager, U.S. Department of Housing and Urban Development (HUD), Fannie Mae, the Environmental Defense Fund (EDF), Home Performance, ARRA programs, California Energy Commission (CEC), the IOU OBF programs and the CPUC that are seeking to make building and project energy data available to

serve various use cases. However, not all of these initiatives have completed their schema (data dictionary and transfer protocols), platform designs (database and automated program interfaces), data security protocols and the dates at which they intend to become fully operational are uncertain. The WG proposes that the California EE Finance initiative continue to collaborate with these energy data Initiatives and seek to coordinate the established data elements and definitions developed by California and these data initiatives, so that the datasets will be compatible among all of these programs.

Appendix

Proposed Residential and Non-Residential Data Elements

The following list of data elements was developed by the WG based on input from the Fannie Mae Energy Loan Program, Renewable Funding, participants in the Data Workshop (November 13, 2013), and various FIs and other stakeholders.

		ower, Financial Instrument, Property, ance Data Provided by the Fls	Project and
Date of this report:			
Source of this report:			
Field Name	Res (R), Non-Res (NR) or Both	Input Instructions	Required (R) vs Optional (O)
Borrower			
Туре	Both	Res, non-res	R
Sub-type	Both	Single family code, commercial code	R
Phone number	Both		R
Phone type	Both		R
Contact e-mail	Both		R
Financial Instrument			
Financial instrument account number	Both	FI account number(s)	0
Financial instrument type	Both	Loan, lease, ESA, etc.	R
Field Name	Res (R), Non-Res	Input Instructions	Required (R) vs

	(NR) or Both		Optional (O)
Debt or service agreement	Both	Debt (principle and interest) vs service (operating lease, etc.)	R
Total amount funded	Both		R
Payments per year	Both	Monthly, Bi-Monthly, etc.	R
Periodic payment amount	Both		R
Total years (term)	Both		R
Borrower FICO	R		R
Co-Borrower FICO	R		R
Debt service coverage	NR		0
If debt			R
Interest rate	Both		R
Annual Percentage Rate (APR)	Both		R
Household income	R		R
Household debt	R		R
Debt to income ratio	R		R
Project Property			
Building type	Both	List to be provided	R
Program type	Both	New, Replace On Burn-out (ROB), Early Replacement (RET)	R
Address	Both		R
City	Both		R
State	Both		R
Zip	Both		R
Utility meter(s) associated w/ property	Both		R
Utility account number(s) associated w/ property	Both		R

Field Name	Res (R), Non-Res (NR) or Both	Input Instructions	Required (R) vs Optional (O)
Financial Instrument Performance			
Current	Both		R
Prepaid amount	Both		R
Pre-paid in full	Both		R
30-59 day DQ	Both		R
Times in 30 day DQ	Both		R
60 - 89 day DQ	Both		R
Times in 60 day DQ	Both		R
90 - 120 day DQ	Both		R
Times in 90 day DQ	Both		R
Reason for DQ	Both		0
Loan modification	Both		0
In default	Both		R
Reason for default	Both		0
Charged-off	Both		R
Charged-off amount	Both		R
Charge-off recovery amount	Both		R
ВК	Both		0
Reason for BK	Both		0
Utility serivce provided by	Both		R
Utility acount number	Both		R
Project			
Reason for project	Both	Energy savings, comfort, failed equipment, etc.	R
Rebate/incentive program(s) used	Both		R
Rebate/incentive amount(s)	Both		R
2. Financed amount	Both		R

Field Name	Res (R), Non-Res (NR) or Both	Input Instructions	Required (R) vs Optional (O)
3. Out-of-pocket amount	Both		R
Total project amount (1+2+3)	Both		R
Number of units installed	Both		R
Installation date	Both		R
Installed technology #1	Both	e.g., HVAC	R
Level a	Both	e.g., air conditioning	R
Level b	Both	e.g., SEER	R
Installed technology #2	Both	e.g., HVAC	R
Level a	Both	e.g., air conditioning	R
Level b	Both	e.g., SEER	R
Whole Home Energy Efficiency Project	R	Yes/No	R
Estimated savings	Both	% or Not available	0
Methodology to estimate savings	Both	Energy Pro, Etc.	0
Estimated cost of saved kWh	Both	Total installed cost divided by units saved	0
Estimated cost of saved Therm	Both	Total installed cost divided by units saved	0
Contractor name	Both		R
Contractor certifications	Both	e.g., professional engineer, etc.	O*
Contractor license number	Both		R*
Approximate age of property	Both		R
Approximate square footage of property	Both		R

^{*} This data is optional if provided by Utilities

PG&EGas and Electric Advice Filing List General Order 96-B, Section IV

1st Light Energy

AT&T

Alcantar & Kahl LLP Anderson & Poole

BART

Barkovich & Yap, Inc. Bartle Wells Associates

Braun Blaising McLaughlin, P.C.

California Cotton Ginners & Growers Assn

California Energy Commission California Public Utilities Commission California State Association of Counties

Calpine Casner, Steve Cenergy Power

Center for Biological Diversity

City of Palo Alto City of San Jose Clean Power

Coast Economic Consulting

Commercial Energy

County of Tehama - Department of Public

Works

Crossborder Energy Davis Wright Tremaine LLP

Day Carter Murphy

Defense Energy Support Center

Dept of General Services

Division of Ratepayer Advocates

Douglass & Liddell Downey & Brand

Ellison Schneider & Harris LLP

G. A. Krause & Assoc.

GenOn Energy Inc. GenOn Energy, Inc.

Goodin, MacBride, Squeri, Schlotz &

Ritchie

Green Power Institute Hanna & Morton In House Energy

> International Power Technology Intestate Gas Services, Inc.

K&L Gates LLP Kelly Group Linde

Los Angeles Dept of Water & Power

MRW & Associates Manatt Phelps Phillips Marin Energy Authority

McKenna Long & Aldridge LLP

McKenzie & Associates Modesto Irrigation District

Morgan Stanley NLine Energy, Inc. NRG Solar Nexant, Inc.

North America Power Partners Occidental Energy Marketing, Inc. OnGrid Solar

Pacific Gas and Electric Company

Praxair

Regulatory & Cogeneration Service, Inc.

SCD Energy Solutions

SCE

SDG&E and SoCalGas

SPURR

San Francisco Public Utilities Commission

Seattle City Light Sempra Utilities SoCalGas

Southern California Edison Company

Spark Energy Sun Light & Power Sunshine Design

Tecogen, Inc.

Tiger Natural Gas, Inc.

TransCanada

Utility Cost Management Utility Power Solutions Utility Specialists

Verizon

Water and Energy Consulting Wellhead Electric Company Western Manufactured Housing Communities Association (WMA)