

From: Peterman, Carla J.  
Sent: 2/24/2014 1:15:35 AM  
To: Cherry, Brian K (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=BKC7)  
Cc: Redacted Bijur, Nicholas  
M. (/O=PG&E/OU=Corporate/cn=Recipients/cn=ymb785178462)  
Bcc:  
Subject: RE: Successful Senior Notes Transaction

Thanks for sending. I've had the opportunity to meet with a number of these firms.

Commissioner Carla Peterman  
California Public Utilities Commission  
505 Van Ness Ave  
San Francisco CA 94102  
Main office: 415-703-4435

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From: Cherry, Brian K [BKC7@pge.com]  
Sent: Wednesday, February 19, 2014 4:06 PM  
To: Peterman, Carla J.  
Cc: Becker, Mari; Bijur, Nicholas M.  
Subject: FW: Successful Senior Notes Transaction

Carla – I'd like to highlight a significant bond deal done yesterday by PG&E that included a large number of diverse firms.

From: Redacted  
Sent: Wednesday, February 19, 2014 12:04 PM  
To: Cherry, Brian K  
Cc: Bijur, Nicholas M.; Kerr, Joan; Fitzpatrick, Tim  
Subject: Successful Senior Notes Transaction

Yesterday we priced \$900 million of Senior Notes, which consisted of \$450 million of 10-year 3.75% notes and \$450 million of 30-year 4.75% notes. Proceeds from this offering will be used for general corporate purposes as well as to fund a \$540 million maturity on March 1.

This transaction benefited from strong credit markets and continued low treasury rates. As a point of comparison, we completed a slightly smaller transaction last November at rates that were 10-40 basis points higher. We were also able to take advantage of a relatively quiet stretch in the new issue market, thanks in large part to the earlier announcement of fourth quarter earnings relative to our peers. We extend a specific thank you to the Accelerated Reporting initiative that made this possible.

This transaction was our largest since exiting bankruptcy and included the largest dollar amount of fees PG&E has paid to minority firms on a single transaction. In addition to Ramirez Securities serving as a Joint Lead Bookrunner on the transaction, which is the fourth year in a row that we have utilized a minority-owned firm in a lead role, we also engaged five diverse firms as co-managers: Loop Capital, Blaylock Beal Van, Lebenthal, MFR

Securities, and Mischler Financial Group. This group reflects the full spectrum of diverse suppliers, including Hispanic-owned, African American-owned, Woman-owned, and Disabled Veteran-owned firms, and is representative of our strong and growing relationships in this segment. We paid \$1.8 million (26.5% of total fees on the transaction) to these firms, which is the largest amount paid to diverse suppliers on any PG&E senior notes transaction.

Please let me know if you have any questions.

Mari

Redacted

Treasury, Corporate Finance Manager  
Pacific Gas and Electric Company

Redacted

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