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June 30, 2014

ADVICE LETTER 2620-E
(San Diego Gas & Electric Company - U902-E)

Public Utilities Commission of the State of California

SUBJECT: REQUEST OF SAN DIEGO GAS ELECTRIC COMPANY FOR ITS 2012 ENERGY EFFICIENCY INCENTIVE AWARD AND 2013 ENERGY EFFICIENCY SAVINGS INCENTIVES IN COMPLIANCE WITH DECISIONS 12-12-032 AND 13-09-023.

PURPOSE

San Diego Gas & Electric Company (SDG&E) hereby submits for approval by the California Public Utilities Commission (Commission) its (1) Program Year 2012 Energy Efficiency (EE) incentive award in the amount of \$5,094,686; and (2) Program Year 2013 Efficiency Savings Performance Incentive (ESPI) award in the amount of \$2,486,956.

SDG&E requests that the Commission determine that the Commission will address any potential earnings refund (i.e., if the true-up amount results in negative earnings that the utility will have to pay back) in the next subsequent ESPI award request which will occur in 2016 for the 2014 second ESPI award claim should the Commission award SDG&E its 2013 first installment ESPI award based on current available data and should material differences be found in the final 2013 UAFCB report.

BACKGROUND

A. 2012 Energy Efficiency Incentive Award

D.12-12-032 adopted an Energy Efficiency Incentive mechanism applicable to SDG&E for its 2010-2012 EE programs. The Commission authorized an annual incentive to be earned in the form of: 1) a management fee equal to 5 percent of actual EE portfolio expenditures; and 2) an additive performance bonus associated with conformance with the *ex ante* workpaper and custom project review processes. For each of these awards, the Commission directed the utilities to use actual expenditures for the respective award year, as reported in the UAFCB final reports.

D.12-12-032 Ordering Paragraph (OP) 8 directs the utilities, as soon as each UAFCB final report is made public, to file a Tier 3 Advice Letter setting forth the claim for awards to be served

on the docket of R.12-01-005.¹ This schedule was updated by the Commission in D. OP 6 stating:

“Incentive claims covering program years 2012 and 2013 (for the elements specified in ordering paragraph 4a) shall be consolidated into a single advice letter filing in 2014.”

The final UAFCB report for 2012 EE expenditures was available publicly on June 27, 2014 finding that SDG&E demonstrated compliance with Commission directives respecting its EE in the limited areas the UAFCB examined.²

B. 2013 Efficiency Savings Performance Incentive Award

D.13-09-023 adopted the ESPI Mechanism for 2013. D.13-09-023 OPs 3 and 4 (see below), together with the decision’s Attachments 1 and 6, describe the various ESPI components, methodology for calculating the ESPI award and the schedule of these awards stating:

3. The Efficiency Savings and Performance Incentive mechanism shall incorporate opportunities for performance incentives in the following categories:
 - A. Energy Efficiency Resource Savings:

An incentive is offered to encourage energy efficiency resource savings, paid as a combination of ex ante “locked down” and ex post verified units of savings results, according to the level of uncertainty of the measures for which savings are being claimed. The methodology for measuring resource savings is modified from previous cycles to focus on net lifecycle savings. Incentives for EE resource savings are capped at 9% of resource program budgets, minus funding dedicated to administrative activities, codes and standards programs, EM&V, and CCA/RENs.
 - B. Ex-Ante Review Process Performance:

For performance in implementing the lock down of ex ante parameters, a performance award shall be paid based on the scoring of performance metrics in accordance with the procedures and standards set forth in Attachments 5 and 7. The award shall be capped at 3% of resource program expenditures.
 - C. Codes and Standards (C&S) Program Management Fees:

An incentive for savings from building C&S advocacy will be paid as a management fee equal to 12% of approved C&S program expenditures, not to exceed authorized expenditures, and excluding administrative costs.
 - D. Non-Resource Program Management Fees:

For performance in implementing non-resource programs (which support savings based programs but in which there are no direct savings), a

¹ D.12-12-032, p.39.

² The UAFCB final report is available at http://www.cpuc.ca.gov/PUC/Water/Available+Documents/Downloadable+Reports/Utility_Audit_Finance_and_Compliance_Reports.htm

management fee shall be paid equal to 3% of non-resource program expenditures, not to exceed authorized expenditures for these programs exclusive of administrative costs.

Incentive caps are specific to each component. If a utility does not earn up to the cap of one component, those incentives are not available to be earned under a different incentive component.

4. In accordance with the schedule set forth in Attachment 6, an annual Tier 3 advice letter shall be filed for approval of incentive claims in accordance with the schedule adopted in this decision. The first annual advice letter will occur beginning in 2014, and continuing annually thereafter, to claim recovery of Efficiency Savings and Performance Incentive (ESPI) incentive elements in the following sequence:
 - (a) Claims for ESPI awards covering the first program year (PY) of each cycle shall be made during the first following year (PY +1) for the following ESPI elements:
 - Non-Resource program management fee
 - Codes and Standards program management fee
 - Ex ante performance award
 - Preliminary ex ante locked down deemed measure savings award
 - (b) Claims covering the first program year of each cycle shall be made in the second following year (PY +2) for the following ESPI elements:
 - Custom projects
 - Ex post verified deemed measure savings
 - True up of preliminary ex ante lockdown award based on verified counts.

Furthermore, D.13-09-023 OP 17 states that the Commission will rely upon public versions of the Commission's Utility Audit, Finance and Compliance Branch reports for the purpose of awarding the management fee components of the ESPI.

C. Considerations Regarding the 2013 ESPI Award

SDG&E notes several considerations at they pertain to these incentives award requests:

- (1) D.13-09-023 OP 17 requires that the ESPI management fee performance components rely upon public versions of the Commission's Utility Audit, Finance and Compliance Branch reports. Energy Division (Staff) issued an email on June 10 containing a memo stating that the 2013 UAFCB report will not be available in time for the required June 30th submittal date for SDG&E's ESPI claim but nevertheless instructed the utilities to use available information to make the required calculations for the first installment of the 2013 ESPI award, further stating that any required adjustments resulting from differences between the the final 2013 UAFCB report and SDG&E's calculations using available information will be handled through a true-up mechanism to reconcile such differences between utility-reported and Commission-verified information in the second installment of the 2013 ESPI award. (See Attachment A)

- (2) Following Staff guidance in the June 10 memo, SDG&E has calculated: (a) the management fee ESPI awards; and (b) the ESPI awards for net lifecycle savings from deemed measures not included on the ESPI Uncertain List.
- (3) SDG&E understands that D. 13-09-023 requires a final 2013 UAFCB report but that the report is not anticipated until sometime in 2015. Staff recommended that the utilities use available information, in lieu of a final 2013 UAFCB report the to calculate the ESPI awards subject to a true-up in a 2015 second claim.
- (4) SDG&E appreciates that consistent with D.08-01-042 and D.09-12-045, the Commission recognizes that an effective incentive mechanism must include provisions for earnings at interim points instead of waiting until the portfolio implementation is completed. But D.08-01-042 and D.09-12-045 made provisions to mitigate any overpayments due to the use of non-commission verified information for these interim payments.³ Therefore, should the Commission award SDG&E its 2013 first installment ESPI award based on current available data and should material differences be found in the final 2013 UAFCB report, SDG&E requests that the Commission address any potential earnings refund (i.e., the true-up amount results in negative earnings that the utility will have to pay back) in the next subsequent ESPI award request which will occur in 2016 for the 2014 second ESPI award claim.

Calculation of the 2012 Energy Efficiency Incentive Award

D.12-12-032 OP 2 directs that SDG&E utilize the incentive mechanism in D.12-12-032 OP 1, with the following combined incentive earnings rates (composed of the 5% management fee and the performance bonus percentage). This results in an annual EE incentive award rate of 5.31% of recorded 2012 expenditures.

The draft UAFCB reported SDG&E 2012 EE expenditures (less the Evaluation, Measurement and Verification expenditures is \$ 95,945,113.⁴

Therefore SDG&E's EE Total Incentive Award is calculated as follows:

$$\mathbf{\$95,945,113 \times 0.0531 = \$5,094,686}$$

Calculation of the 2013 Efficiency Savings Performance Incentive Award

D.13-09-023 directs the utilities to use the UAFCB final report for the management fee ESPI components and only savings from deemed measures not included on the ESPI Uncertain List are included in this calculation. However, at this time the 2013 UAFCB final report is not available and therefore the required basis for calculating the management incentive awards components, i.e., Ex-Ante Review Process Performance, Codes and Standards (C&S) Program Management, Non-Resource Program Management Fees, is not available.

SDG&E received a June 10, 2014 memo from the Energy Division Staff (Staff) informing the utilities that the 2013 annual energy efficiency audit performed by the Commission's Audit Branch would not be complete by June of the year following program implementation and

³ Decision 08-01-042 Findings 1-3 and Decision 09-12-045 Findings 20-22.

⁴ *Ibid*, Appendix B Table B-1.

proposed an alternative process in the absence of the UAFCB final report for 2013 expenditures. As described above, Staff recommends that the utilities calculate incentives using utility-reported information (See Attachment A for the full memo).

Although, the required 2013 UAFCB final report is not available at this time, SDG&E provides below an exemplary calculation of its 2013 first earnings award using its 2013 reported program expenditures incorporating the methodology described in D.13-09-023 for calculating the 2013 first ESPI awards. SDG&E provides workpapers to support these calculations in Attachment B.

2013 Earnings								
		Expenditure	Earnings Rate	EAR perform				Total
Category 1	Nonres Program Expenses	7,317,563	3%					\$ 219,527
Category 2	C&S Program Expenses	286,526	12%					\$ 34,383
Category 3	EAR Performance	\$ 60,050,342	3%	0.645				\$ 1,161,974
		GWH	Earnings Rate	MW	Earnings Rate	MMTh	Earnings Rate	
Category 4 **	Resource Program Savings (1)	285	\$ 2,525.00	55.0	\$ 6,200.00	0.47	\$ 21,331.00	\$ 1,071,072
	2013 Total Earnings							\$ 2,486,956
	<i>**Excludes Deemed and Custom measures subject to ex post review (See Attachment 3 & 6, D.13-09-023)</i>							

Cost Recovery of 2012 and 2013 Energy Efficiency Incentive Awards

Should the Commission find that SDG&E has met the Commission's requirements to submit this request for its EE incentive award resulting from its successful administration and implementation of its 2012 and 2013 Energy Efficiency portfolios, then SDG&E requests the following cost recovery mechanism for its incentive awards:

- (1) 2012 EE incentive award of \$5,094,686 will be distributed as 80% electric and 20% gas awards based on the authorized 2010-2012 EE gas and electric budget split. Therefore, SDG&E proposes \$4,075,748 in rewards to its electric "Rewards and Penalties Balancing Account" (RPBA). The remaining \$1,018,937 will be recorded in its gas RPBA. The balances in the RPBAs will be recovered as a twelve-month amortization in electric and gas rates in connection with SDG&E's applicable annual consolidated rate change advice letter filings effective January 1 of the following year.
- (2) SDG&E's 2013 incentive award of \$2,486,956 will be distributed as 90% electric and 10% gas awards based on the authorized 2013-2014 EE gas & electric budget split. Therefore, SDG&E proposes \$2,238,261 in its electric RPBA and \$248,695.64 in its gas RPBA.

EFFECTIVE DATE

SDG&E designates this filing as a Tier 3 Advice Letter consistent with D.13-09-023 OP4 that directs the utilities to file this as a Tier 3 Advice Letter for approval of incentive claims in accordance with the schedule adopted in D.13-09-023.

PROTEST

Anyone may protest this Advice Letter to the California Public Utilities Commission. The protest must state the grounds upon which it is based, including such items as financial and service impact, and should be submitted expeditiously. The protest must be made in writing and must be received no later than July 20, 2014, which is 20 days of the date this Advice Letter was filed with the Commission. There is no restriction on who may file a protest. The address for mailing or delivering a protest to the Commission is:

CPUC Energy Division
Attention: Tariff Unit
505 Van Ness Avenue
San Francisco, CA 94102

Copies of the protest should also be sent via e-mail to the attention of the Energy Division at EDTariffUnit@cpuc.ca.gov. **A copy of the protest should also be sent via both e-mail and facsimile to the IOUs at the addresses shown below on the same date it is mailed or delivered to the Commission.**

Megan Caulson
Regulatory Tariff Manager
8330 Century Park Court, Room 32C
San Diego, CA 92123-1548
Facsimile No. (858) 654-1879
E-mail: MCaulson@semprautilities.com

NOTICE

A copy of this filing has been served on the utilities and interested parties shown on the attached list, including interested parties in A.12-01- 005, by providing them a copy hereof either electronically or via the U.S. mail, properly stamped and addressed. Address changes should be directed to the emails or facsimile numbers above.

CLAY FABER
Director – Regulatory Affairs

CALIFORNIA PUBLIC UTILITIES COMMISSION

ADVICE LETTER FILING SUMMARY ENERGY UTILITY

MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No. **SAN DIEGO GAS & ELECTRIC (U 902)**

Utility type:

ELC GAS
 PLC HEAT WATER

Contact Person: Christina Sondrini

Phone #: (858) 636-5736

E-mail: csondrini@semprautilities.com

EXPLANATION OF UTILITY TYPE

ELC = Electric GAS = Gas
PLC = Pipeline HEAT = Heat WATER = Water

(Date Filed/ Received Stamp by CPUC)

Advice Letter (AL) #: 2620-E

Subject of AL: Request of SDG&E for its 2012 Energy Efficiency Incentive Award and 2013 Energy Efficiency Savings Incentives in Compliance with Decisions 12-12-032 and 13-09-023

Keywords (choose from CPUC listing): Compliance, Energy Efficiency

AL filing type: Monthly Quarterly Annual One-Time Other _____

If AL filed in compliance with a Commission order, indicate relevant Decision/Resolution #:
D.12-12-032 & D.13-09-023

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: N/A

Summarize differences between the AL and the prior withdrawn or rejected AL¹: N/A

Does AL request confidential treatment? If so, provide explanation: N/A

Resolution Required? Yes No

Tier Designation: 1 2 3

Requested effective date: Upon Commission Approval No. of tariff sheets: 0

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed¹: N/A

Pending advice letters that revise the same tariff sheets: N/A

Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this filing, unless otherwise authorized by the Commission, and shall be sent to:

CPUC, Energy Division
Attention: Tariff Unit
505 Van Ness Ave.,
San Francisco, CA 94102
EDTariffUnit@cpuc.ca.gov

San Diego Gas & Electric
Attention: Megan Caulson
8330 Century Park Ct, Room 32C
San Diego, CA 92123
mcaulson@semprautilities.com

¹ Discuss in AL if more space is needed.

General Order No. 96-B
ADVICE LETTER FILING MAILING LIST

cc: (w/enclosures)

Public Utilities Commission

DRA

S. Cauchois
R. Pocta
W. Scott

Energy Division

P. Clanon
S. Gallagher
D. Lafrenz
M. Salinas

CA. Energy Commission

F. DeLeon
R. Tavares

Alcantar & Kahl LLP

K. Cameron

American Energy Institute

C. King

APS Energy Services

J. Schenk

BP Energy Company

J. Zaiontz

Barkovich & Yap, Inc.

B. Barkovich

Bartle Wells Associates

R. Schmidt

Braun & Blaising, P.C.

S. Blaising

California Energy Markets

S. O'Donnell
C. Sweet

California Farm Bureau Federation

K. Mills

California Wind Energy

N. Rader

Children's Hospital & Health Center

T. Jacoby

City of Poway

R. Willcox

City of San Diego

J. Cervantes
G. Lonergan
M. Valerio

Commerce Energy Group

V. Gan

CP Kelco

A. Friedl

Davis Wright Tremaine, LLP

E. O'Neill
J. Pau

Dept. of General Services

H. Nanjo
M. Clark

Douglass & Liddell

D. Douglass
D. Liddell
G. Klatt

Duke Energy North America

M. Gillette

Dynergy, Inc.

J. Paul

Ellison Schneider & Harris LLP

E. Janssen

Energy Policy Initiatives Center (USD)

S. Anders

Energy Price Solutions

A. Scott

Energy Strategies, Inc.

K. Campbell

M. Scanlan

Goodin, MacBride, Squeri, Ritchie & Day

B. Cragg

J. Heather Patrick

J. Squeri

Goodrich Aerostructures Group

M. Harrington

Hanna and Morton LLP

N. Pedersen

Itsa-North America

L. Belew

J.B.S. Energy

J. Nahigian

Luce, Forward, Hamilton & Scripps LLP

J. Leslie

Manatt, Phelps & Phillips LLP

D. Huard

R. Keen

Matthew V. Brady & Associates

M. Brady

Modesto Irrigation District

C. Mayer

Morrison & Foerster LLP

P. Hanschen

MRW & Associates

D. Richardson

Pacific Gas & Electric Co.

J. Clark

M. Huffman

S. Lawrie

E. Lucha

Pacific Utility Audit, Inc.

E. Kelly

San Diego Regional Energy Office

S. Freedman

J. Porter

School Project for Utility Rate Reduction

M. Rochman

Shute, Mihaly & Weinberger LLP

O. Armi

Solar Turbines

F. Chiang

Southern California Edison Co.

M. Alexander
K. Cini
K. Gansecki
H. Romero

TransCanada

R. Hunter
D. White

TURN

M. Hawiger

UCAN

D. Kelly

U.S. Dept. of the Navy

K. Davoodi

N. Furuta

L. DeLacruz

Utility Specialists, Southwest, Inc.

D. Koser

Western Manufactured Housing

Communities Association

S. Dey

White & Case LLP

L. Cottle

Interested Parties In:

R.12-01-005

Attachment A

SDG&E's AL 2620-E

PUBLIC UTILITIES COMMISSION

505 VAN NESS AVENUE

SAN FRANCISCO, CA 94102-3298



To: All Parties in R.13-11-005 and R.12-01-005

From: Katie Wu, Energy Division

Date: June 9, 2014

Subject: Additional Detail on Implementation of the Efficiency Savings and Performance Incentive (ESPI) Mechanism

To all parties:

Since adoption of the ESPI, Commission staff has begun implementation of the tasks prescribed in D.13-09-023, the decision adopting the ESPI. Staff is coordinating internally to ensure that the deadlines are met and IOUs have the information needed to ultimately file award claims each June. During the course of these activities, staff found that the annual energy efficiency audit performed by the Commission's Audit Branch would not be complete by June of the year following program implementation. In order to conduct a robust audit, the Commission audit team requires at least nine months to complete an audit.

As such, in order to meet the deadlines set in D.13-09-023 and allow adequate time for IOU EE audits to be complete, the incentive distribution process is described in more detail below. In general, incentive awards in the year following program year (i.e., PY +1) will be calculated using utility-reported information and incentive awards in the year two years after program year (i.e., PY +2) will be calculated based on Commission-verified information. The PY+2 incentive payment will include a true-up to reconcile any differences between utility-reported and Commission-verified information. Program years 2013 and 2014 are referenced below for illustrative purposes; the process will be identical each year unless and until the Commission modifies the ESPI.

1. By June 30 of the year following the program year (e.g., 2014 for 2013 program activities), each utility will file a Tier 3 Advice Letter to Energy Division to request energy efficiency incentive award payments for:
 - a. Non-resource management fee: Equal to 3% of the utility's reported expenditures on non-resource programs during the previous program year.
 - b. Codes and standards management fee: Equal to 12% of the utility's reported expenditures on codes and standards programs during the previous program year.
 - c. Ex ante review performance: Equal to 3% of the utility's reported expenditures on resource programs (excluding administrative costs) during the previous program year multiplied by the utility's ex ante review score determined in accordance with Attachment 5 of D.13-09-023.

- d. Energy savings with ex ante parameter estimates: Equal to the utility's net lifecycle reported savings and installation rates multiplied by the adopted earnings rates coefficients, determined in accordance with Attachment 1 of D.13-09-023. Only savings from deemed measures not included on the ESPI Uncertain List are included in this calculation.
2. By June 30 two years after the program year (e.g., 2015 for PY 2013), each utility will file a Tier 3 Advice Letter to Energy Division to request:
 - a. Incentive awards for energy savings with ex post parameter estimates: Equal to the utility's net lifecycle verified savings and installation rates from two program years ago (e.g., savings subject to ex post verification in 2013 will be awarded in 2015) for deemed measures on the ESPI Uncertain List and custom projects and measures.
 - b. A true-up of award payments distributed the previous year for items a-d in Item 1 above for two years prior (e.g., for PY2013 in the 2015 Advice Letter) based on verified expenditures and measure installation rates. The true-up will reconcile any differences between the utility-reported versus Commission-audited expenditures / Commission-verified measure installation rates. Publicly available Commission-led audits and EM&V studies will be used to verify expenditures and installation rates, respectively.
 - c. Incentive award payments for items a-d listed above for the previous program year (e.g., for PY2014 in the 2015 Advice Letter) based on reported expenditures.

This process is summarized in a table in the attached appendix. Commission staff finds that this incentive distribution process will allow utilities to reliably predict energy efficiency incentive awards while protecting ratepayers from potentially overpaying for energy efficiency incentive awards.

If parties have any questions or concerns regarding this incentive distribution process, please contact Katie Wu at katie.wu@cpuc.ca.gov or 415.703.2452.

APPENDIX: Incentive Distribution Process Summary

Program Year + 1 (uses utility-reported data)	Program Year + 2 (uses Commission-verified data)
Non-resource Management Fee	Energy Savings from custom projects and measures
Codes and Standards Management Fee	Deemed Energy Savings with ex post parameters (i.e., savings from the ESPI Uncertain List measures)
Ex Ante Review Performance Award	True-up of all PY+1 payments using Commission audited expenditures and verified installation rates
Deemed Energy Savings with ex ante parameters	

Attachment B
SDG&E's AL 2620-E

SAN DIEGO GAS & ELECTRIC COMPANY
2013 ESPI Mechanism Summary Calculation

2013 Earnings		Expenditure	Earnings Rate	EAR performance				Total
Category 1	Nonresource Program Expenses	7,317,563	3%					\$ 219,527
Category 2	C&S Program Expenses	286,526	12%					\$ 34,383
Category 3	EAR Performance	\$ 60,050,342	3%	0.645				\$ 1,161,974
		GWH	Earnings Rate	MW	Earnings Rate	MMTh	Earnings Rate	
Category 4 **	Resource Program Savings (1)	285	\$ 2,525.00	55.0	\$ 6,200.00	0.47	\$ 21,331.00	\$ 1,071,072
Total								
	Calculated 2013 Earnings							\$ 2,486,956

***Excludes Deemed and Custom measures subject to ex post review (See Attachment 3 & 6, D.13-09-023)*

SAN DIEGO GAS & ELECTRIC COMPANY
ESPI MECHANISM CATEGORY # 1-3
2013 EXPENSES

SDGE3201	Resource	SW-CALS-Energy Advisor-HEES, UAT	\$ -	\$ 360,038	\$ 360,038
SDGE3203	Resource	SW-CALS-Plug Load and Appliances-HEER	\$ 121,396	\$ 1,143,979	\$ 1,265,374
SDGE3204	Resource	SW-CALS-Plug Load and Appliances-POS Rebates	\$ 45,078	\$ 573,996	\$ 619,074
SDGE3205	Resource	SW-CALS-Plug Load and Appliances-BCE	\$ 22,794	\$ 54,279	\$ 77,073
SDGE3207	Resource	SW-CALS-MFEER	\$ 99,224	\$ 1,088,653	\$ 1,187,877
SDGE3209	Resource	SW-CALS - EUC WHRP - Advanced	\$ 323,286	\$ 3,009,860	\$ 3,333,145
SDGE3213	Resource	SW-CALS - CAHP/ESMH-CA Advanced Homes	\$ 218,651	\$ 2,097,825	\$ 2,316,477
SDGE3214	Resource	SW-CALS - CAHP/ESMH-E Star Manufactured Homes	\$ 4,115	\$ 15,962	\$ 20,076
SDGE3293	Resource	SW-CALS - Residential HVAC-HVAC Core	\$ -	\$ 30,070	\$ 30,070
SDGE3215	Resource	SW-COM-Continuous Energy Improvement	\$ -	\$ 149,122	\$ 149,122
SDGE3216	Resource	SW-COM-Customer Services-Benchmarking	\$ 5,215	\$ 79,577	\$ 84,792
SDGE3217	Resource	SW-COM-Customer Services- Audits NonRes	\$ -	\$ 164,297	\$ 164,297
SDGE3220	Resource	SW-COM-Calculated Incentives-Calculated	\$ 659,364	\$ 7,954,866	\$ 8,614,230
SDGE3222	Resource	SW-COM-Calculated Incentives-Savings by Design	\$ 328,729	\$ 3,915,524	\$ 4,244,253
SDGE3223	Resource	SW-COM-Deemed Incentives-Commercial Rebates	\$ 281,810	\$ 3,144,502	\$ 3,426,311
SDGE3225	Resource	SW-COM-Deemed Incentives-HVAC Core	\$ 13,972	\$ 34,311	\$ 48,283
SDGE3227	Resource	SW-IND-Continuous Energy Improvement	\$ -	\$ 206,747	\$ 206,747
SDGE3228	Resource	SW-IND-Customer Services-Benchmarking	\$ -	\$ -	\$ -
SDGE3229	Resource	SW-IND-Customer Services-Audits NonRes	\$ -	\$ 98,895	\$ 98,895
SDGE3231	Resource	SW-IND-Calculated Incentives-Calculated	\$ 97,803	\$ 815,223	\$ 913,026
SDGE3233	Resource	SW-IND-Deemed Incentives	\$ 57,541	\$ 332,233	\$ 389,774
SDGE3234	Non Resource	SW-AG-Customer Services-Benchmarking	\$ -	\$ -	\$ -
SDGE3236	Resource	SW-AG-Customer Services-Audits	\$ -	\$ 16,750	\$ 16,750
SDGE3237	Resource	SW-AG-Calculated Incentives-Calculated	\$ 29,838	\$ 131,178	\$ 161,016
SDGE3239	Resource	SW-AG-Deemed Incentives	\$ 20,091	\$ 80,845	\$ 100,936
SDGE3240	Resource	SW-Lighting-Lighting Market Transformation	\$ -	\$ 125,839	\$ 125,839
SDGE3241	Resource	SW-Lighting-Lighting Innovation-ETPC MD	\$ 1,194	\$ 5,086	\$ 6,281
SDGE3242	Resource	SW-Lighting-Lighting Innovation-ETPC Pilots	\$ 1,455	\$ 4,745	\$ 6,200
SDGE3243	Resource	SW-Lighting-Lighting Innovation-ETPC Advanced LED	\$ 16,697	\$ 56,143	\$ 72,840
SDGE3245	Resource	SW-Lighting-Primary Lighting	\$ 219,758	\$ 3,174,595	\$ 3,394,353
SDGE3266	Resource	LnstP-CA Department of Corrections Partnership	\$ 2,250	\$ 66,210	\$ 68,460
SDGE3267	Resource	LnstP-California Community College Partnership	\$ 22,853	\$ 129,276	\$ 152,129
SDGE3268	Resource	LnstP-UC/CSU/IOU Partnership	\$ -	\$ 335,385	\$ 335,385
SDGE3269	Resource	LnstP-State of California /IOU	\$ -	\$ 63,054	\$ 63,054
SDGE3270	Resource	LnstP-University of San Diego Partnership	\$ -	\$ 167,082	\$ 167,082
SDGE3271	Resource	LnstP-San Diego County Water Authority Partnership	\$ 1,440	\$ 89,386	\$ 90,826
SDGE3272	Resource	LGP- City of Chula Vista Partnership	\$ -	\$ 1,282,459	\$ 1,282,459
SDGE3273	Resource	LGP- City of San Diego Partnership	\$ 94,930	\$ 1,009,133	\$ 1,104,063
SDGE3274	Resource	LGP- County of San Diego Partnership	\$ 14,856	\$ 755,321	\$ 770,177
SDGE3275	Resource	LGP- Port of San Diego Partnership	\$ -	\$ 699,278	\$ 699,278
SDGE3276	Resource	LGP- SANDAG Partnership	\$ 12,801	\$ 633,223	\$ 646,024
SDGE3277	Resource	LGP- SEEC Partnership	\$ -	\$ 193,419	\$ 193,419
SDGE3278	Resource	LGP- Emerging Cities Partnership	\$ -	\$ 88,784	\$ 88,784
SDGE3246	Non Resource	SW-ET-Technology Introduction Support	\$ -	\$ 71,422	\$ 71,422
SDGE3247	Non Resource	SW-ET-Technology Assessment Support	\$ -	\$ 358,185	\$ 358,185
SDGE3248	Non Resource	SW-ET-Technology Development Support	\$ -	\$ 226,674	\$ 226,674
SDGE3262	Resource	SW-FIN-On-Bill Finance	\$ -	\$ 218,693	\$ 218,693
SDGE3263	Resource	SW-FIN-ARRA Originated Financing	\$ -	\$ 475,023	\$ 475,023
SDGE3264	Resource	SW-FIN-New Finance Offerings	\$ -	\$ 185,269	\$ 185,269
SDGE3249	Codes and Standards	SW C&S - Building Codes & Compliance Advocacy	\$ -	\$ 98,282	\$ 98,282
SDGE3250	Codes and Standards	SW C&S - Appliance Standards Advocacy	\$ 12,080	\$ 103,612	\$ 115,692
SDGE3251	Codes and Standards	SW C&S - Compliance Enhancement	\$ 11,043	\$ 61,642	\$ 72,685
SDGE3252	Codes and Standards	SW C&S - Reach Codes	\$ 4,487	\$ 10,791	\$ 15,278
SDGE3253	Codes and Standards	SW C&S - Planning Coordination	\$ 5,754	\$ 12,199	\$ 17,952
SDGE3260	Non Resource	Local-IDSM-ME&O-Local Marketing (EE)	\$ -	\$ 552,091	\$ 552,091
	0 Non Resource	Local-IDSM-ME&O-RES LCL MKG EE Residential	\$ -	\$ 153,957	\$ 153,957
SDGE3261	Non Resource	Local-IDSM-ME&O-Behavioral Programs (EE)	\$ -	\$ 706,010	\$ 706,010
SDGE3282	Non Resource	SW-IDSM-IDSM	\$ -	\$ 267,268	\$ 267,268

SAN DIEGO GAS & ELECTRIC COMPANY
ESPI MECHANISM CATEGORY # 1-3
2013 EXPENSES

SDGE3259	Non Resource	SW-ME&O	\$ 1,655	\$ 1,439,988	\$ 1,441,643
SDGE3254	Non Resource	SW-WE&T-Centergies	\$ -	\$ 2,809,546	\$ 2,809,546
SDGE3255	Non Resource	SW-WE&T-Connections	\$ -	\$ 497,862	\$ 497,862
SDGE3257	Non Resource	SW-WE&T-Strategic Planning	\$ -	\$ -	\$ -
SDGE3288	Non Resource	CRM	\$ 1,613,270	\$ -	\$ 1,613,270
SDGE3206	Resource	SW-CALS-Plug Load and Appliances-ARP	\$ 41,667	\$ 1,599,554	\$ 1,641,221
SDGE3211	Resource	Local-CALS - Middle Income Direct Install (MIDI)	\$ 11,949	\$ 524,101	\$ 536,049
SDGE3212	Resource	SW-CALS - Residential HVAC-QI/QM	\$ 95,132	\$ 1,081,981	\$ 1,177,113
SDGE3218	Resource	SW-COM-Customer Services-Audits Healthcare Energy Efficiency	\$ 25,500	\$ 788,302	\$ 813,802
SDGE3219	Resource	SW-COM-Customer Services-Audits Lodging Energy Efficiency	\$ 25,500	\$ 1,160,236	\$ 1,185,736
SDGE3221	Resource	SW-COM-Calculated Incentives-RCx	\$ 83,480	\$ 1,737,402	\$ 1,820,882
SDGE3224	Resource	SW-COM-Deemed Incentives-HVAC Commercial	\$ 161,837	\$ 2,725,173	\$ 2,887,010
SDGE3226	Resource	SW-COM Direct Install	\$ 126,566	\$ 12,254,088	\$ 12,380,654
SDGE3230	Resource	SW-IND-Customer Services-Audits CIEEP	\$ 24,005	\$ 461,008	\$ 485,013
SDGE3235	Resource	SW-AG-Customer Services-Pump Test Services	\$ 1,400	\$ 21,551	\$ 22,951
SDGE3256	Non Resource	SW-WE&T-Connections K-12	\$ (18,741)	\$ 234,561	\$ 215,819
SDGE3279	Resource	3P-Res-Comprehensive Manufactured-Mobile Home	\$ 170,360	\$ 2,298,069	\$ 2,468,429
SDGE3280	Resource	3P-IDEA	\$ 6,556	\$ -	\$ 6,556
SDGE3291	Resource	SW-Ind-Customer Services-Pump Test Services	\$ 13,969	\$ 101,588	\$ 115,557
SDGE3292	Resource	SW-Com-Customer Services-Pump Test Services	\$ 3,250	\$ 41,159	\$ 44,409
		TOTALS	\$ 5,137,856	\$ 67,654,431	\$ 72,792,287

SUMMARY		ADMIN	NON ADMIN	TOTAL
Resource	Resource	\$ 3,508,310	\$ 60,050,342	\$ 63,558,652
Non Resource	Non-Resource	\$ 1,596,184	\$ 7,317,563	\$ 8,913,746
Codes and Standards	Codes and Standards	\$ 33,363	\$ 286,526	\$ 319,889
TOTAL		\$ 5,137,856	\$ 67,654,431	\$ 72,792,287

SAN DIEGO GAS & ELECTRIC COMPANY
ESPI MECHANISM CATEGORY # 4

	Earnings Rate	Earnings Rate	Earnings Rate		
	\$ 2,525	\$ 6,200	\$ 21,331		
SUMMARY	Sum of LifecycleRptkWh Savings (net)	Sum of LifecycleRptkWh Savings (net)	Sum of LifecycleRptThermSavings (net)	TOTAL	
Resource Savings	1,038,154,751	172,718	6,477,352		#1
Less Deemd Measure subject to Expost review	239,084,980	52,603	(1,898,189)		#2
Less Custom programs subject to review	513,809,070	65,160	7,903,431		#3
Savings not subject for review	285,260,702	54,955	472,111		
ESPI CAT #4 CALC	\$ 720,283	\$ 340,718	\$ 10,071	\$ 1,071,072	

#1
TOTAL SAVINGS (No Codes and Standards)

Row Labels	Sum of ReportedkWh Savings (Gross)	Sum of ReportedkWh Savings (Gross)	Sum of ReportedThermSavings (Gross)	Sum of LifecycleRptkWh Savings (net)	Sum of LifecycleRptkWh Savings (net)	Sum of LifecycleRptTherm Savings (net)
3P-Res-Comprehensive Manufactured-Mobil	1,704,508	1,349	38,725	16,067,498	13,904	436,755
Energy Savings BID (Encumbered)	18,801,312	2,109	29,092	171,511,454	19,126	267,531
Local-CALS - Middle Income Direct Install (MI	52,061	10	4,994	558,393	142	66,090
SW-AG-Calculated Incentives-Calculated	0	0	9,639	0	0	96,390
SW-CALS - CAHP/ESMH-CA Advanced Homes	1,060,834	542	46,264	9,627,071	4,919	419,849
SW-CALS - CAHP/ESMH-E Star Manufactured	8,396	3	223	92,357	36	2,452
SW-CALS - EUC WHRP - Advanced	142,474	113	16,069	1,955,833	1,577	221,412
SW-CALS - Residential HVAC-QI/QM	313,305	152	13,140	2,397,758	1,132	102,127
SW-CALS-MFEER	1,118,616	73	1,741	5,684,805	370	29,056
SW-CALS-Plug Load and Appliances-ARP	6,869,471	1,244	(88,818)	18,473,689	3,345	(239,221)
SW-CALS-Plug Load and Appliances-HEER	2,910,761	430	149,284	16,356,199	2,413	666,596
SW-CALS-Plug Load and Appliances-POS Reba	195,291	21	30,013	1,373,685	113	97,191
SW-CALS-RNC (Encumbered)	250,810	12	3,490	2,276,103	113	31,674
SW-COM Direct Install	14,465,242	3,834	(6,471)	100,483,588	26,363	(64,410)
SW-COM-Calculated Incentives-Calculated	27,316,137	1,546	699,933	225,174,648	13,201	6,272,089
SW-COM-Calculated Incentives-RCx	547,671	77	46,052	6,572,048	929	566,441
SW-COM-Calculated Incentives-Savings by De	10,434,794	2,939	17,911	81,196,025	23,810	127,379
SW-COM-Deemed Incentives-Commercial Re	16,473,401	2,414	138,020	99,114,586	16,483	855,172
SW-COM-Deemed Incentives-HVAC Commer	6,690,455	2,932	(2,294)	28,457,535	14,885	(21,402)
SW-COM-Savings by Design (Encumbered)	378,707	95	16,756	3,243,611	827	127,630
SW-IND-Calculated Incentives-Calculated	1,984,753	282	7,015	18,503,375	2,510	23,670
SW-IND-Deemed Incentives	949,962	190	(2,050)	7,330,991	1,706	(14,416)
SW-Lighting-Primary Lighting	43,096,630	5,222	(643,330)	221,703,500	24,814	(3,592,702)
Grand Total	155,765,590	25,590	525,399	1,038,154,751	172,718	6,477,352

SAN DIEGO GAS & ELECTRIC COMPANY

ESPI MECHANISM CATEGORY # 4

#2

Deemed measures subject to ex post review (No Codes and Standards)

Row Labels	Sum of Reported kWh Savings (Gross)	Sum of Reported kW Savings (Gross)	Sum of Reported Therm Savings (Gross)	Sum of Lifecycle Rpt kWh Savings (net)	Sum of Lifecycle Rpt kW Savings (net)	Sum of Lifecycle Rpt Therm Savings (net)
CFL SCREW IN	41,495,055	5,165	(597,708)	177,919,312	19,584	(2,917,009)
EUC	142,474	113	15,383	1,955,833	1,577	215,582
HVAC Quality Maintenance	9,431,738	4,786	29,915	37,700,633	28,139	360,304
Occupancy Sensor	965,479	196	(6,761)	4,783,716	975	(32,726)
Variable Speed Pool Pump	2,962,995	414	0	16,725,486	2,328	0
Water Saving Kits	0	0	78,560	0	0	475,661
Grand Total	54,997,742	10,674	(480,611)	239,084,980	52,603	(1,898,189)

#3

Custom related programs subject to ex post review (No Codes and Standards)

Row Labels	Sum of Reported kWh Savings (Gross)	Sum of Reported kW Savings (Gross)	Sum of Reported Therm Savings (Gross)	Sum of Lifecycle Rpt kWh Savings (net)	Sum of Lifecycle Rpt kW Savings (net)	Sum of Lifecycle Rpt Therm Savings (net)
CUSTOM	60,216,457	7,566	872,886	513,809,070	65,160	7,903,431
Grand Total	60,216,457	7,566	872,886	513,809,070	65,160	7,903,431