

# Evaluation of Storage Offers

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# PG&E Utility-Specific Evaluation

## Quantitative Criteria

Portfolio Adjusted Value (PAV) =  
Net Market Value (NMV) Benefits minus Costs  
+ Adjustments for Localized Benefits, Portfolio Fit

## Qualitative Criteria

- Project Viability and other criteria

## Ranked Shortlisted Offers

- Based on PAV and qualitative criteria



# Net Market Value

## Co-optimize Energy, A/S, Variable Cost => Charging/Discharging

### + Net Energy Value

- Value of discharging – cost of charging using projected LMP

### + Ancillary Services Value

- Regulation Up/Down/REM, Spin in a limited market

### + Capacity Value

- Generic Resource Adequacy using Net Qualifying Capacity
- Flexible RA using Effective Flexible Capacity

### - Variable Cost

- Variable O&M price applied over *discharge* schedule
- Includes fuel and start-up costs plus GMC, but not charging cost

### - Fixed Cost

- Sum of capacity payment price times monthly contract capacity
- Fixed overhead (administrative costs plus cost of CAISO scheduling)



# Quantitative Adjustments => PAV

## Adjustments for Localized Benefits and Portfolio Effects

### +/- Location

- Preference for NP15 projects
- Local Capacity Requirement may warrant premium

### - Transmission Network Upgrade Cost

- This is past first point of interconnection; cost to interconnect in bid

### + Transmission/Distribution Investment Deferral Value

- NPV of least expensive non-storage alternative
- If dual-use, meet reliability need first, remaining hours play in market

### + Increased Efficiency for Fossil Generation

- Value to smoothing out net load => fewer starts, better efficiency
- Portfolio-wide benefit, will probably depend on generic characteristics

### + Renewable Generation Curtailment Support

- Also portfolio-wide: benefit of reduced curtailment, increased RPS



# GHG Impacts Captured in NPV and PAV<sup>5</sup>

## NPV: GHG Impacts Included in Energy and A/S Prices

### Energy prices now include GHG cost, \$12/t ~ \$6/MWh

- Effectively works as an adder to gas cost
- Higher \$/MWh on-peak because less efficient plants run then
- GHG impacts incorporated when modeling energy cycling

### Ancillary Services prices also incorporate GHG cost

- Based on opportunity cost of not generating

## PAV: GHG Impacts Included in Increased Efficiency Metric

### Portfolio-wide benefit – rest of fleet operates more efficiently

- Fewer starts, more efficient operation => less cost => less GHGs
- Will evaluate for generic 15 minute, ... 8 hr resources => lookup table

## Note that GHG impacts (and all others) may change *type* of storage that we procure, but not the *amount*

### Comparison is between storage projects, not to “status quo”



# Qualitative Criteria

## Implicit factors that inform Short List Selection

### Project Viability

- Assess likelihood that Project can deliver
- May also assess environmental impacts

### Creditworthiness

- Ability to meet financing obligations

### Supplier Diversity

- Give maximum practicable opportunity to DBE, encourage > 30%

### Credit and Counterparty Concentration

- Effect on credit concentration, and counterparty concentration

### Technology Diversity

- May seek technological diversity to further market transformation

### Modifications to Key Contract Terms

- Operational/cost impact of any proposed modifications

# Questions ?

