



The California Public Utilities Commission welcomes . . .

# SMALL BUSINESS OPPORTUNITIES EXPO

State Office Building

515 Clay Street, 2nd Floor - Room 1

Oakland, California

## AGENDA



Thursday, January 19, 2006

7:30 am - 7:45 am

### Registration

7:45 am - 8:45 am

### General Session

*Welcome/Linking Opportunities for Small Business Owners with California's Major Utilities*  
**John Bohn**, Commissioner, California Public Utilities Commission

*Panel Discussion/How to Market Your Product or Service To Us*

**Joseph Pulice**, Program Manager DVBE, AT&T

**Jane Jansen**, Manager Supplier Diversity, Pacific Gas and Electric Company

**Alan Ahern**, Supply Management Portfolio Manager, Sempra Energy Utilities

**Vince Craney**, Manager, Southern California Edison Company

**Monica Heredia**, Supplier Diversity Manager, Verizon Communications

*Getting In the Door - What Worked For Me*

**Jon Fernandez**, Trinet

**Gerrie Chui**, President, Kerry's Office Products

8:45 am - 10:45 am

### Matchmaking Session

*- Upcoming Bid Opportunities*

(15 minute appointments with buyers, project managers, and prime contractors)

10:45 am - 12 noon

### Networking Continues

