



**NORTHLAND CABLE  
TELEVISION, INC.**

A subsidiary of Northland Telecommunications Corporation

101 Stewart St., Suite 700  
Seattle, Washington 98101  
(206) 621-1351

VIA FEDEX

November 16, 2007

Michael Morris  
Video Franchising and Broadband Deployment Group  
Communications Division  
California Public Utilities Commission  
505 Van Ness Avenue  
San Francisco, California 94102

Re: Northland Cable Television, Inc. ("Northland")

Dear Mr. Morris:

Enclosed for filing with the California Public Utilities Commission, please find the following:

- One (1) original and one (1) copy of Northland's Application for a New California State Video Franchise, dated November 16, 2007;
- A CD containing Northland's video franchise data;
- Northland's check no. 245216, in the amount of \$2,000.00, payable to the California Public Utilities Commission, representing payment-in-full of the requisite filing fee; and
- Original Franchise Bond No.: 1699039, in the principal amount of \$100,000.00, naming the "California Public Utilities Commission" as Obligee.

If you have any questions or need additional information, please do not hesitate to call.

Best regards,

Kellie D. Sera  
Legal Administrator  
Corporate Records and Operations

cc: Richard J. Dyste  
Vince Reinig (w/encl.)

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CALIFORNIA PUBLIC UTILITIES COMMISSION  
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APPLICATION FOR A NEW OR AMENDED  
CALIFORNIA STATE VIDEO FRANCHISE  
CALIFORNIA PUBLIC UTILITIES COMMISSION

PLEASE TYPE ALL INFORMATION UNLESS INSTRUCTED OTHERWISE.

**Type of Application**

1. Check as appropriate:

New Franchise       Amended Franchise

**Applicant Information**

2. Applicant's State Video Franchise number (if seeking an amended Franchise):

\_\_\_\_\_

3. Applicant's full legal name:

Northland Cable Television, Inc.

4. Name under which the Applicant does or will do business in California:

Northland Cable Television

5. Legal name and contact information of Applicant's parent companies, including the ultimate parent:

Parent's Full Legal Name: Northland Telecommunications Corporation

Address: 101 Stewart Street, Suite 700

Seattle, Washington 98101

Phone: (206) 621-1351

6. Applicant's principal place of business:

Address: 101 Stewart Street, Suite 700

Seattle, Washington 98101

Phone: (206) 621-1351

7. Contact information for the person responsible for ongoing communication with the Commission about Video Service business:

Name: Paul Milan

Title: Vice President and General Counsel

Address: 101 Stewart Street, Suite 700  
Seattle, Washington 98101

Phone (Business and mobile if any): (206) 621-1351

Fax: (206) 748-5061

Email: paul@northlandco.com

8. Attach as Appendix A the names and titles of the Applicant's principal officers.

**Build-Out Information**

*Answer questions 9 through 11 only if the Applicant or one of its Affiliates is a Telephone Corporation. Other Applicants should go to Question 12.*

9. Does the Applicant alone or together with its Affiliates have more than 1,000,000 telephone customers in California?
- Yes  No
10. Does the Video Service Area include areas outside of the Telephone Service Area of the Applicant and its Affiliates?
- Yes  No
11. Excluding direct-to-home satellite, is Video Service currently offered by another Video Service Provider in the Video Service Area proposed in this Application?
- Yes  No

**Existing Local Cable or Video Franchise Holder Information**

12. Does the Applicant alone or together with its Affiliates currently hold a local franchise, or has the Applicant held a local franchise in the Video Service Area in the last six months?
- Yes  No

*If "Yes," then download and complete the electronic template available at <http://www.cpuc.ca.gov/video/application>.*

**Video Service Area Information**

13. Utilizing the template provided at <http://www.cpuc.ca.gov/video/application> (as applicable), provide a geographic description of the Video Service Area and input the expected date for the deployment of each Area in the Video Service Area.

The geographic description shall detailed as follows:

- a. A collection of U.S. Census Bureau Census Block Groups, or
  - b. A geographic information system digital boundary meeting or exceeding national map accuracy standards.
    - o *If Applicant chooses "a," then download and complete the electronic template available at <http://www.cpuc.ca.gov/video/application> .*
    - o *If Applicant chooses "b," then submit the geographic information system digital boundary in digital format electronically to the Commission.*
14. Socioeconomic status information of residents within the Video Service Area
- o *If applicable, the Applicant shall provide this information utilizing the templates available at <http://www.cpuc.ca.gov/video/application>.*
  - a. Provide the following baseline description of residents in the Video Service Area:
    - i. *Number of Households:* The number of Households in each Census Tract included in the Video Service Area. Utilize the most recent U.S. Census projections of households available as of January 1 of the year the Application is submitted to determine the number of Households.
    - ii. *Number of Low-Income Households:* The number of Low-Income Households in each Census Tract included in the Video Service Area. Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households.
  - b. Provide or attest in the attached Affidavit that Applicant shall provide, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, the following description of residents in the Video Service Area on a Census Tract Basis:
    - i. *Wireline Broadband:*
      1. The number of Households in each Census Tract to which the Company makes wireline Broadband available.
      2. The number of Households in each Census Tract that subscribe to wireline Broadband that the Company makes available.
    - ii. *Non-Wireline Broadband:*
      1. If the Company uses non-wireline technology to provide Broadband, specify the type(s) of technology used in each Census Tract.
      2. The number of customers in each Census Tract that subscribe to non-wireline Broadband that the Company makes available.



3. Using geographic information system digital boundaries that meet or exceed national map accuracy standards, provide maps that delineate (i) Census Tract boundaries and (ii) where the Company typically makes non-wireline Broadband available.
  - iii. *Video service*: The number of Households in each Census Tract that are offered Access by the Company.
  - iv. *Low-Income* (Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households): The number of Low-Income Households that are offered Access by the Company.
15. Socioeconomic status information of residents within the Telephone Service Area
- o *If applicable, the Applicant shall provide this information utilizing the templates available at <http://www.cpuc.ca.gov/video/application>.*
  - a. If the Applicant or any of its Affiliates is a Telephone Corporation, provide the following baseline description of residents in the Telephone Service Area:
    - i. *Number of Households*: The number of Households in each Census Tract included in the Telephone Service Area. Utilize the most recent U.S. Census projections of households available as of January 1 of the year the Application is submitted to determine the number of Households.
    - ii. *Number of Low-Income Households*: The number of Low-Income Households in each Census Tract included in the Telephone Service Area. Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households.
  - b. If the Applicant or any of its Affiliates is a Telephone Corporation, provide or attest in the attached Affidavit that Applicant shall provide, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, the following description of residents in the Telephone Service Area on a Census Tract Basis:
    - i. *Wireline Broadband*:
      1. The number of Households in each Census Tract to which the Company makes wireline Broadband available.
      2. The number of Households in each Census Tract that subscribe to wireline Broadband that the Company makes available.
    - ii. *Non-Wireline Broadband*:
      1. If the Company uses non-wireline technology to provide Broadband, specify the type(s) of technology used in each Census Tract.
      2. The number of customers in each Census Tract that subscribe to non-wireline Broadband that the Company makes available.

3. Using geographic information system digital boundaries that meet or exceed national map accuracy standards, provide maps that delineate (i) Census Tract boundaries and (ii) where the Company typically makes non-wireline Broadband available.
- iii. *Video service*: The number of Households in each Census Tract that are offered Access by the Company.
- iv. *Low-Income* (Utilize the most recent U.S. Census projections of low-income households available as of January 1, 2007 to determine the number of Low-Income Households): The number of Low-Income Households that are offered Access by the Company.

**Financial, Legal, and Technical Qualifications**

16. Provide or attest in the attached Affidavit that Applicant shall provide a copy of a fully executed bond in the amount of \$100,000 per 20,000 households in the Video Service Area, with a \$100,000 minimum and a \$500,000 maximum per State Video Franchise Holder, to the Executive Director prior to initiating video service and no later than 5 business days after the date of the Commission’s issuance of a State Video Franchise to the Applicant. The bond must list the Commission as obligee and be issued by a corporate surety authorized to transact a surety business in California.

**Local Entity Contact Information**

17. Utilizing the template provided at <http://www.cpuc.ca.gov/video/application>, the Applicant shall provide the contact name and information for a representative from each Local Entity within the Video Service Area.

**Application Fee**

18. Attach to this Application a check in the amount of \$2,000 made payable to the “California Public Utilities Commission.”

**Affidavit**

19. Complete and submit the affidavit attached as Appendix B to this Application.

**A COMPLETE APPLICATION MUST INCLUDE:**

- |  |
|--|
| <ul style="list-style-type: none"> <li><input type="checkbox"/> Completed Application form</li> <li><input type="checkbox"/> CD(s) containing completed templates available on the Commission website</li> <li><input type="checkbox"/> Appendix A: Applicant’s Principal Officers</li> <li><input type="checkbox"/> Appendix B: Affidavit</li> <li><input type="checkbox"/> Check in the amount of \$2,000</li> </ul> |
|--|

**APPENDIX A**

**APPLICANT'S PRINCIPAL OFFICERS**

<b>NAME</b>	<b>TITLE</b>
John S. Whetzell	Chief Executive Officer
Gary S. Jones	President
Richard I. Clark	Executive Vice President



## APPENDIX B

### AFFIDAVIT

STATE OF WASHINGTON

COUNTY OF KING

My name is Richard I. Clark. I am the Executive Vice President of Northland Cable Television, Inc. My personal knowledge of the facts stated herein has been derived from my employment with Northland Cable Television, Inc.

I swear or affirm that I have personal knowledge of the facts stated in this Application for a California State Video Franchise to provide Video Service, I am competent to testify to them, and I have the authority to make this Application on behalf of and to bind the Company.

I further swear or affirm that Northland Cable Television, Inc. shall fulfill the following requirements:

1. Applicant has filed or will timely file with the Federal Communications Commission all forms required by the Federal Communications Commission before offering Video Service in this state.
2. Applicant agrees to comply with all lawful city, county, or city and county regulations regarding the time, place, and manner of using the public rights-of-way, including but not limited to, payment of applicable encroachment, permit, and inspection fees.
3. Applicant will concurrently deliver a copy of this Application to any Local Entity in the Video Service Area.
4. Applicant possesses the financial, legal, and technical qualifications necessary to construct and operate the proposed system and promptly repair any damage to the public rights-of-way caused by Applicant.
5. Applicant is not in violation of any final nonappealable order relating to either the Cable Television and Video Providers Customer Service and Information Act (California Public Utilities Code Article 3.5 (commencing with § 53054) of Chapter 1 of Part 1 of Division 2 of Title 5 of the Government Code) or the Video Customer Service Act (California Public Utilities Code Article 4.5 (commencing with § 53088) of Chapter 1 or Part 1 of Division 2 of Title 5 of the Government Code).
6. If it has not done so in the Application, Applicant shall provide the Commission, no later than 90 calendar days after the date of the Commission's issuance of a State Video Franchise to the Applicant, a complete description of residents' socioeconomic status information, as required by and detailed in Questions 14 and 15 of the Application.
7. If it has not done so in the Application, Applicant shall provide a copy of a fully executed bond in the amount of \$100,000 to the Executive Director prior to initiating video service and no later than 5 business days after the date of Commission issuance of a State Video Franchise to the Applicant,. The bond shall list the Commission as obligee and be issued by a corporate surety authorized to transact a surety business in California.

I further swear or affirm that Northland Cable Television, Inc. agrees to comply with all federal and state statutes, rules, and regulations, including, but not limited to, the following:

1. As provided in Public Utilities Code § 5890, Applicant will not discriminate in the provision of Video Service.



## APPENDIX B

2. Applicant will abide by all applicable consumer protection laws and rules as provided in Public Utilities Code § 5900.
3. Applicant will remit the fee required by California Public Utilities Code § 5860(a) to the Local Entity.
4. Applicant will provide public, educational, and governmental access channels and the required funding as required by Public Utilities Code § 5870.
5. Applicant and any and all of its Affiliates' operations in California now and in the future shall be included for the purposes of applying Public Utilities Code §§ 5840, 5890, 5960, and 5940. Applicant specifically attests to the following:
  - a. Reporting Requirements: Either (i) Applicant or (ii) the parent company of Applicant shall produce Commission-mandated reports for and on behalf of Applicant and any and all of its Affiliates that operate in California.
  - b. Antidiscrimination:
    - i. If Applicant and its Affiliates together have more than 1,000,000 telephone customers in California, Applicant shall satisfy the build-out requirements set forth in Public Utilities Code § 5890(b) & (e).
    - ii. If Applicant and its Affiliates together have less than 1,000,000 telephone customers in California, Applicant shall satisfy any build-out requirements established pursuant in Public Utilities Code § 5890(c).
  - c. Cross-subsidization: If Applicant or its Affiliates provide stand-alone, residential, primary-line basic telephone service, Applicant shall refrain from using any increase of the rate of this service to finance the cost of deploying a network to provide video service.
  - d. "Affiliate," as referenced herein, means any company 5 per cent or more of whose outstanding securities are owned, controlled, or held with power to vote, directly or indirectly either by a state video franchise holder or any of its subsidiaries, or by that state video franchise holder's controlling corporation and/or any of its subsidiaries as well as any company in which the state video franchise holder, its controlling corporation, or any of the state video franchise holder's affiliates exert substantial control over the operation of the company and/or indirectly have substantial financial interests in the company exercised through means other than ownership.
6. Applicant shall fulfill all other requirements imposed by the Digital Infrastructure and Video Competition Act.
7. Northland Cable Television, Inc. is a single identifiable entity that is qualified to do business in California and has verifiable assets. This entity shall accept service of process, either directly or through an agent, and submit to the jurisdiction of California courts.

I swear or affirm that all of the statements and representations made in this Application are true and correct.

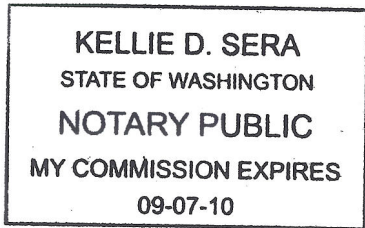
 , Executive Vice President  
Signature and title

Richard I. Clark, Executive Vice President  
Typed or printed name and title

**APPENDIX B**

SUBSCRIBED AND SWORN to before me on the 16<sup>th</sup> day of November, 2007.

Notary Public In and For the State of Washington.



A handwritten signature in black ink, appearing to read "Kellie D. Sera", written over a horizontal line.

My Commission expires: September 7, 2010.